



LONGEVITY HEALTH PLAN

A New I-SNP and IE-SNP Partnership Model for Nursing Home and Senior Housing Operators

Founded by nursing home operators who understand the challenges of facility owners and operators, [Longevity Health Plan](#) (LHP) is among the fastest-growing independent I-SNPs in the industry. Launched in 2019, it now serves approximately 2,400+ members in New York, Illinois, Florida, New Jersey, North Carolina, Michigan, and Colorado. LHP intends to launch health plans with new nursing home partners in two to three new markets per year and has broadened its portfolio to include IE-SNP plans in assisted and independent living settings as well as senior-focused primary care. The company's partnership model puts the patient first and aligns incentives between the facility and payer. LHP's value-based model enables SNFs and other providers to manage more complex populations and improve outcomes and reimbursement.

Clinical Model

As a clinical company, LHP employs a member-focused, evidence-based model to deliver high-quality care and outcomes:

- Comprehensive network of PCPs, specialists, nurse practitioners, pharmacists, and other providers.
- Collaborative approach to evaluate each member, identify health risks, determine goals of care, and develop and implement individualized care plans.
- Timely and effective communication with members and loved ones; advocacy for member needs and wishes; emphasis on care coordination and closing quality gaps.

Financial Model

LHP aligns incentives with full transparency on all aspects of the business – from revenue to medical and administrative costs. The model includes:

- Monthly Part A and B capitation plus bill above payments.
- Quality performance bonuses.
- Significant shared savings bonuses.
- Improved census with additional Medicaid days.
- Improved case mix index in CMI states.
- Opportunity for ownership equity in the health plan.

Why Longevity Health Plan?

- Leading care model and capabilities with deep clinical expertise and proven results.
- Fully aligned clinical and financial incentives with nursing home partners.
- Full transparency into the economics of LHP's I-SNP model.
- Management team with unmatched I-SNP experience.
- Turnkey solution with a flexible full-service offering for SNF partners.

- Backed by investors with sufficient capital commitments to support growth.

How Do I Know If LHP's I-SNP Is for Me?

Are you willing to:

- Build enhanced clinical capabilities to care for more complex patients on-site?
- Collaborate with an on-site interdisciplinary team to jointly manage the health and wellness of your residents?
- Improve quality of life for residents by treating in place to avoid unnecessary hospitalizations?
- Receive 24/7 clinical support through LHP's telehealth and medical management programs?
- Move into a value-based partnership with a trusted payor who offers fully aligned incentives and a transparent I-SNP model?

For case studies, a pro forma analysis, or to learn more, contact:

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