

ADLI SCORING GUIDELINES (Approach, Deployment, Learning, and Integration)

For Use with Categories 1-6

| Band | Score | Process |
|-------------|--|--|
| A | 0% or 5% | <ul style="list-style-type: none"> ▪ No SYSTEMATIC APPROACH to Item requirements is evident; information is ANECDOTAL. (A) ▪ Little or no DEPLOYMENT of any SYSTEMATIC APPROACH is evident. (D) ▪ An improvement orientation is not evident; improvement is achieved through reacting to problems. (L) ▪ No organizational ALIGNMENT is evident; individual areas or work units operate independently. (I) |
| B | 10%, 15%, 20%, or 25% | <ul style="list-style-type: none"> ▪ The beginning of a SYSTEMATIC APPROACH to the BASIC REQUIREMENTS of the Item is evident. (A) ▪ The APPROACH is in the early stages of DEPLOYMENT in most areas or work units, inhibiting progress in achieving the BASIC REQUIREMENTS of the Item. (D) ▪ Early stages of a transition from reacting to problems to a general improvement orientation are evident. (L) ▪ The APPROACH is ALIGNED with other areas or work units largely through joint problem solving. (I) |
| C | 30%, 35%, 40%, or 45% | <ul style="list-style-type: none"> ▪ An EFFECTIVE, SYSTEMATIC APPROACH, responsive to the BASIC REQUIREMENTS of the Item, is evident. (A) ▪ The APPROACH is DEPLOYED, although some areas or work units are in early stages of DEPLOYMENT. (D) ▪ The beginning of a SYSTEMATIC APPROACH to evaluation and improvement of KEY PROCESSES is evident. (L) ▪ The APPROACH is in the early stages of ALIGNMENT with your basic organizational needs identified in response to the Organizational Profile and other Process Items. (I) |
| D | 50%, 55%, 60%, or 65% | <ul style="list-style-type: none"> ▪ An EFFECTIVE, SYSTEMATIC APPROACH, responsive to the OVERALL REQUIREMENTS of the Item, is evident. (A) ▪ The APPROACH is well DEPLOYED, although DEPLOYMENT may vary in some areas or work units. (D) ▪ A fact-based, SYSTEMATIC evaluation and improvement PROCESS and some organizational LEARNING, including INNOVATION, are in place for improving the efficiency and EFFECTIVENESS of KEY PROCESSES. (L) ▪ The APPROACH is ALIGNED with your organizational needs identified in response to the Organizational Profile and other Process Items. (I) |
| E | 70%, 75%, 80%, or 85% | <ul style="list-style-type: none"> ▪ An EFFECTIVE, SYSTEMATIC APPROACH, responsive to the MULTIPLE REQUIREMENTS of the Item, is evident. (A) ▪ The APPROACH is well DEPLOYED, with no significant gaps. (D) ▪ Fact-based, SYSTEMATIC evaluation and improvement and organizational LEARNING, including INNOVATION, are KEY management tools; there is clear evidence of refinement as a result of organizational-level ANALYSIS and sharing. (L) ▪ The APPROACH is INTEGRATED with your organizational needs identified in response to the Organizational Profile and other Process Items. (I) |
| F | 90%, 95%, or 100% | <ul style="list-style-type: none"> ▪ An EFFECTIVE, SYSTEMATIC APPROACH, fully responsive to the MULTIPLE REQUIREMENTS of the Item, is evident. (A) ▪ The APPROACH is fully DEPLOYED without significant weaknesses or gaps in any areas or work units. (D) ▪ Fact-based, SYSTEMATIC evaluation and improvement and organizational LEARNING through INNOVATION are KEY organization-wide tools; refinement and INNOVATION, backed by ANALYSIS and sharing, are evident throughout the organization. (L) ▪ The APPROACH is well INTEGRATED with your organizational needs identified in response to the Organizational Profile and other Process Items. |

Results SCORING GUIDELINES (Levels, Trends, Comparisons, Integration)

For Use with Category 7

| Band | Score | Results |
|----------|------------------------------|--|
| A | 0% or 5% | <ul style="list-style-type: none"> ▪ There are no organizational PERFORMANCE RESULTS and/or poor RESULTS in areas reported. (Le) ▪ TREND data either are not reported or show mainly adverse TRENDS. (T) ▪ Comparative information is not reported. (C) ▪ RESULTS are not reported for any areas of importance to the accomplishment of your organization's MISSION. (I) |
| B | 10%, 15%, 20%, or 25% | <ul style="list-style-type: none"> ▪ A few organizational PERFORMANCE RESULTS are reported, and early good PERFORMANCE LEVELS are evident in a few areas. (Le) ▪ Some TREND data are reported, with some adverse TRENDS evident. (T) ▪ Little or no comparative information is reported. (C) ▪ RESULTS are reported for a few areas of importance to the accomplishment of your organization's MISSION. (I) |
| C | 30%, 35%, 40%, or 45% | <ul style="list-style-type: none"> ▪ Good organizational PERFORMANCE LEVELS are reported for some areas of importance to the Item requirements. (Le) ▪ Some TREND data are reported, and a majority of the TRENDS presented are beneficial. (T) ▪ Early stages of obtaining comparative information are evident. (C) ▪ RESULTS are reported for many areas of importance to the accomplishment of your organization's MISSION. (I) |
| D | 50%, 55%, 60%, or 65% | <ul style="list-style-type: none"> ▪ Good organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) ▪ Beneficial TRENDS are evident in areas of importance to the accomplishment of your organization's MISSION. (T) ▪ Some current PERFORMANCE LEVELS have been evaluated against relevant comparisons and/or BENCHMARKS and show areas of good relative PERFORMANCE. (C) ▪ Organizational PERFORMANCE RESULTS are reported for most KEY PATIENT and other CUSTOMER, market, and PROCESS requirements. (I) |
| E | 70%, 75%, 80%, or 85% | <ul style="list-style-type: none"> ▪ Good to excellent organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) ▪ Beneficial TRENDS have been sustained over time in most areas of importance to the accomplishment of your organization's MISSION. (T) ▪ Many to most TRENDS and current PERFORMANCE LEVELS have been evaluated against relevant comparisons and/or BENCHMARKS and show areas of leadership and very good relative PERFORMANCE. (C) ▪ Organizational PERFORMANCE RESULTS are reported for most KEY PATIENT and other CUSTOMER, market, PROCESS, and ACTION PLAN requirements, and they include some PROJECTIONS of your future PERFORMANCE. (I) |
| F | 90%, 95%, or 100% | <ul style="list-style-type: none"> ▪ Excellent organizational PERFORMANCE LEVELS are reported for most areas of importance to the Item requirements. (Le) ▪ Beneficial TRENDS have been sustained over time in all areas of importance to the accomplishment of your organization's MISSION. (T) ▪ Evidence of health care sector and BENCHMARK leadership is demonstrated in many areas. (C) ▪ Organizational PERFORMANCE RESULTS fully address KEY PATIENT and other CUSTOMER, market, PROCESS, and ACTION PLAN requirements, and they include PROJECTIONS of your future PERFORMANCE. (I) |