

# Illinois

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois is a reduction of \$101,930,621 in business activity, a reduction of \$49,863,076 in labor income, and a loss of 1,459 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on the state of Illinois.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

Illinois				
	Direct	Indirect	Induced	Total
Business Activity Impacts (\$)	58,048,696	14,393,128	29,488,797	101,930,621
Income Impacts (\$)	35,310,262	4,838,731	9,714,083	49,863,076
Employment Impacts (Jobs)	1,143	91	225	1,459

Direct Effect represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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Induced Effect represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

Total Impact is the sum of the direct, indirect, and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Economic Impact Analysis: Impact Analysis For Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc., 2007 data.

# Illinois Congressional District 1

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 1 is a reduction of \$3,084,372 in business activity, a reduction of \$1,621,234 in labor income, and a loss of 45 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 1.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 1</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,097,188</b>	<b>326,783</b>	<b>660,401</b>	<b>3,084,372</b>
<b>Income Impacts (\$)</b>	<b>1,289,079</b>	<b>112,248</b>	<b>219,907</b>	<b>1,621,234</b>
<b>Employment Impacts (Jobs)</b>	<b>38</b>	<b>2</b>	<b>5</b>	<b>45</b>

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# Illinois Congressional District 2

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 2 is a reduction of \$3,729,658 in business activity, a reduction of \$1,960,336 in labor income, and a loss of 54 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 2.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 2</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,513,610</b>	<b>398,309</b>	<b>817,739</b>	<b>3,729,658</b>
<b>Income Impacts (\$)</b>	<b>1,545,041</b>	<b>141,692</b>	<b>273,603</b>	<b>1,960,336</b>
<b>Employment Impacts (Jobs)</b>	<b>45</b>	<b>3</b>	<b>6</b>	<b>54</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 3

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 3 is a reduction of \$6,902,313 in business activity, a reduction of \$3,576,879 in labor income, and a loss of 96 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 3.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 3</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>4,373,332</b>	<b>819,849</b>	<b>1,709,132</b>	<b>6,902,313</b>
<b>Income Impacts (\$)</b>	<b>2,690,834</b>	<b>291,879</b>	<b>594,166</b>	<b>3,576,879</b>
<b>Employment Impacts (Jobs)</b>	<b>78</b>	<b>5</b>	<b>13</b>	<b>96</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 4

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 4 is a reduction of \$755,127 in business activity, a reduction of \$394,194 in labor income, and a loss of 11 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 4.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 4</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	501,960	87,655	165,512	755,127
<b>Income Impacts (\$)</b>	308,847	30,283	55,064	394,194
<b>Employment Impacts (Jobs)</b>	9	1	1	11

Direct Effect represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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Total Impact is the sum of the direct, indirect, and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

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# Illinois Congressional District 5

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 5 is a reduction of \$4,084,062 in business activity, a reduction of \$2,117,939 in labor income, and a loss of 57 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 5.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 5</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	2,627,216	485,999	970,847	4,084,062
<b>Income Impacts (\$)</b>	1,616,479	175,307	326,153	2,117,939
<b>Employment Impacts (Jobs)</b>	47	3	7	57

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# Illinois Congressional District 6

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 6 is a reduction of \$4,093,034 in business activity, a reduction of \$2,178,186 in labor income, and a loss of 59 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 6.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 6</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,775,188</b>	<b>563,564</b>	<b>754,282</b>	<b>4,093,034</b>
<b>Income Impacts (\$)</b>	<b>1,706,874</b>	<b>202,533</b>	<b>268,779</b>	<b>2,178,186</b>
<b>Employment Impacts (Jobs)</b>	<b>49</b>	<b>4</b>	<b>6</b>	<b>59</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 7

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 7 is a reduction of \$1,760,263 in business activity, a reduction of \$976,044 in labor income, and a loss of 27 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 7.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 7</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	1,348,408	257,227	154,628	1,760,263
<b>Income Impacts (\$)</b>	829,510	92,012	54,522	976,044
<b>Employment Impacts (Jobs)</b>	24	2	1	27

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# Illinois Congressional District 8

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 8 is a reduction of \$3,499,855 in business activity, a reduction of \$1,796,562 in labor income, and a loss of 49 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 8.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 8</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,178,741</b>	<b>453,252</b>	<b>867,862</b>	<b>3,499,855</b>
<b>Income Impacts (\$)</b>	<b>1,339,166</b>	<b>160,525</b>	<b>296,871</b>	<b>1,796,562</b>
<b>Employment Impacts (Jobs)</b>	<b>39</b>	<b>3</b>	<b>7</b>	<b>49</b>

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# Illinois Congressional District 9

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 9 is a reduction of \$8,722,309 in business activity, a reduction of \$4,560,072 in labor income, and a loss of 123 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 9.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 9</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	5,542,116	964,332	2,215,861	8,722,309
<b>Income Impacts (\$)</b>	3,409,384	358,751	791,937	4,560,072
<b>Employment Impacts (Jobs)</b>	98	7	18	123

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 10

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 10 is a reduction of \$7,759,012 in business activity, a reduction of \$4,152,763 in labor income, and a loss of 113 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 10.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 10</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	5,306,767	1,054,817	1,397,428	7,759,012
<b>Income Impacts (\$)</b>	3,263,005	383,643	506,115	4,152,763
<b>Employment Impacts (Jobs)</b>	95	7	11	113

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 11

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 11 is a reduction of \$5,476,358 in business activity, a reduction of \$2,793,014 in labor income, and a loss of 78 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 11.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 11</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	3,460,954	675,476	1,339,928	5,476,358
<b>Income Impacts (\$)</b>	2,121,697	229,516	441,801	2,793,014
<b>Employment Impacts (Jobs)</b>	64	4	10	78

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# Illinois Congressional District 12

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 12 is a reduction of \$3,956,326 in business activity, a reduction of \$1,957,374 in labor income, and a loss of 74 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 12.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 12</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	2,617,060	409,771	929,495	3,956,326
<b>Income Impacts (\$)</b>	1,555,444	120,745	281,185	1,957,374
<b>Employment Impacts (Jobs)</b>	62	3	9	74

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 13

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 13 is a reduction of \$6,331,982 in business activity, a reduction of \$3,240,277 in labor income, and a loss of 87 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 13.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 13</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>3,876,344</b>	<b>810,982</b>	<b>1,644,656</b>	<b>6,331,982</b>
<b>Income Impacts (\$)</b>	<b>2,383,207</b>	<b>283,435</b>	<b>573,635</b>	<b>3,240,277</b>
<b>Employment Impacts (Jobs)</b>	<b>69</b>	<b>5</b>	<b>13</b>	<b>87</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

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# Illinois Congressional District 14

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 14 is a reduction of \$3,923,375 in business activity, a reduction of \$1,981,109 in labor income, and a loss of 59 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 14.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 14</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,447,302</b>	<b>516,271</b>	<b>959,802</b>	<b>3,923,375</b>
<b>Income Impacts (\$)</b>	<b>1,492,145</b>	<b>174,116</b>	<b>314,848</b>	<b>1,981,109</b>
<b>Employment Impacts (Jobs)</b>	<b>47</b>	<b>4</b>	<b>8</b>	<b>59</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

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# Illinois Congressional District 15

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 15 is a reduction of \$4,337,351 in business activity, a reduction of \$2,136,652 in labor income, and a loss of 75 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 15.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 15</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>2,800,976</b>	<b>485,374</b>	<b>1,051,001</b>	<b>4,337,351</b>
<b>Income Impacts (\$)</b>	<b>1,683,238</b>	<b>138,631</b>	<b>314,783</b>	<b>2,136,652</b>
<b>Employment Impacts (Jobs)</b>	<b>61</b>	<b>4</b>	<b>10</b>	<b>75</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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# Illinois Congressional District 16

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 16 is a reduction of \$3,679,432 in business activity, a reduction of \$1,853,180 in labor income, and a loss of 57 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 16.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 16</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	2,374,899	463,597	840,936	3,679,432
<b>Income Impacts (\$)</b>	1,443,272	144,783	265,125	1,853,180
<b>Employment Impacts (Jobs)</b>	47	3	7	57

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

**Labor Income** is the sum of employee compensation and proprietary income.

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# Illinois Congressional District 17

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 17 is a reduction of \$6,814,413 in business activity, a reduction of \$3,418,684 in labor income, and a loss of 122 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 17.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 17</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	4,408,288	746,894	1,659,231	6,814,413
<b>Income Impacts (\$)</b>	2,633,650	241,395	543,639	3,418,684
<b>Employment Impacts (Jobs)</b>	100	6	16	122

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

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# Illinois Congressional District 18

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 18 is a reduction of \$5,431,467 in business activity, a reduction of \$2,736,075 in labor income, and a loss of 96 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 18.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 18</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>3,547,109</b>	<b>606,201</b>	<b>1,278,157</b>	<b>5,431,467</b>
<b>Income Impacts (\$)</b>	<b>2,129,439</b>	<b>192,834</b>	<b>413,802</b>	<b>2,736,075</b>
<b>Employment Impacts (Jobs)</b>	<b>78</b>	<b>5</b>	<b>13</b>	<b>96</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

**Labor Income** is the sum of employee compensation and proprietary income.

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# Illinois Congressional District 19

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for Illinois Congressional District 19 is a reduction of \$4,808,411 in business activity, a reduction of \$2,432,650 in labor income, and a loss of 92 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on Illinois Congressional District 19.

## Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>Illinois Congressional District 19</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>3,251,238</b>	<b>457,373</b>	<b>1,099,800</b>	<b>4,808,411</b>
<b>Income Impacts (\$)</b>	<b>1,932,622</b>	<b>149,923</b>	<b>350,105</b>	<b>2,432,650</b>
<b>Employment Impacts (Jobs)</b>	<b>77</b>	<b>4</b>	<b>11</b>	<b>92</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

**Labor Income** is the sum of employee compensation and proprietary income.

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## United States

The proposed \$1.05 billion reduction in Medicare Part A skilled nursing facility expenditures on a nationwide level has a substantial impact on the local, state, and national economies. The estimated economic impact for United States is a reduction of \$2,538,574,941 in business activity, a reduction of \$1,102,133,619 in labor income, and a loss of 30,323 jobs.

The following schedule illustrates the direct, indirect, and induced impact of this cut in reimbursement on the United States.

### Economic Impact of Medicare Nursing Facility Payment Cutback Fiscal Year 2010

<b>United States</b>				
	Direct	Indirect	Induced	Total
<b>Business Activity Impacts (\$)</b>	<b>1,050,000,000</b>	<b>457,958,967</b>	<b>1,030,615,974</b>	<b>2,538,574,941</b>
<b>Income Impacts (\$)</b>	<b>640,413,737</b>	<b>139,085,410</b>	<b>322,634,472</b>	<b>1,102,133,619</b>
<b>Employment Impacts (Jobs)</b>	<b>20,219</b>	<b>2,842</b>	<b>7,262</b>	<b>30,323</b>

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect, and induced effects.

**Labor Income** is the sum of employee compensation and proprietary income.

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