



An Opportunity to Transform Long Term Care

For more than a million seniors nationwide, the nursing home has become home. Yet under traditional Medicaid reimbursement models, nursing home providers are largely limited to delivering custodial care — despite being well-positioned to improve clinical outcomes, reduce avoidable hospitalizations, and enhance quality of life for residents.

Partnering with American Health Plans on a provider-owned Institutional Special Needs Plan (I-SNP) changes that equation. American Health Plans empowers nursing home owners and operators to take control of the healthcare delivery model for their long-term care residents while realizing 100 percent of the shared savings generated through superior clinical performance and execution of the model of care.

A fully integrated model of care: 3.5 percent hospitalization rates

The success of any provider-owned I-SNP begins with clinical excellence. That's why American Health Plans does not outsource its model of care. Instead, it relies on TruHealth — a fully integrated care management organization aligned directly with the goals and accountability of the provider-owned I-SNP.

Through bedside concierge medicine, proactive care coordination, and intensive clinical oversight, TruHealth helps reduce unnecessary hospitalizations and improve outcomes for residents. The result is a model of care that consistently delivers exceptional clinical performance while enhancing the resident experience.

Facility-level financial returns: 100 percent shared savings

For too long, risk-based reimbursement models created financial upside for outside entities while nursing home providers assumed the operational burden and clinical responsibility.

American Health Plans has changed that dynamic. Your residents remain your residents — and the savings generated through strong clinical outcomes stay within your facility. American Health Plans ensures that 100 percent of the shared savings earned through the I-SNP model is returned our partner nursing facilities, creating a meaningful new revenue stream tied directly to quality performance.



A true joint venture partnership: flexible capital and ownership

Provider-owned I-SNPs have the potential to transform long-term care nationwide, but launching and operating a Medicare Advantage plan can require significant capital and expertise. American Health Plans removes those barriers by funding the majority of the capital required to develop and operate provider-owned I-SNPs while offering flexible ownership structures tailored to the needs of each nursing home partner.

Their goal is simple: to make I-SNP ownership accessible to nursing home owners and operators of all sizes. Through transparent reporting, disciplined governance, and collaborative quarterly board meetings, American Health Plans creates a true partnership model designed for long-term success which brings clinical innovation, financial upside, and long-term sustainability to their long-term care facilities.

Learn more at: amhealthplans.com or call: (800) 766-9404.

About American Health Plans:

American Health Plans, a division of Franklin, TN-based [American Health Partners](http://AmericanHealthPartners.com), is a national leader in provider-owned Medicare Advantage Institutional Special Needs Plans (I-SNPs), partnering with nursing home and senior living providers to improve clinical outcomes, enhance quality of life for seniors, and strengthen operational and financial performance. Through joint ventures with more than 45 provider organizations across 14 states, American Health Plans serves more than 9,000 members nationwide with a coordinated, bedside-focused model of care designed specifically for medically complex long-term care residents. American Health Plans currently has partnership agreements with providers in Georgia, Florida, Iowa, Indiana, Kansas, Louisiana, Mississippi, Missouri, Oklahoma, Pennsylvania, Utah, Texas, Tennessee, and Idaho.

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