

# LONGEVITY HEALTH PLAN

## A New I-SNP Partnership Model for Nursing Home Owners and Operators

[Longevity Health Plan](#) (LHP) is the fastest-growing independent I-SNP, founded by nursing home operators who understand the challenges of nursing home owners and operators. Since launching in 2019, it now serves approximately 2,400 members in New York, Illinois, Florida, New Jersey, North Carolina, and Michigan. LHP is working to launch health plans with new nursing home partners in two to three new markets per year. Its partnership model puts the patient first and aligns incentives between nursing home and payer. LHP's value-based model enables SNFs to manage more complex populations and improve outcomes and reimbursement.

### Clinical Model

As a clinical company, LHP employs a member-focused, evidence-based model to deliver high-quality care and outcomes:

- Comprehensive network of PCPs, specialists, nurse practitioners, pharmacists, and other providers.
- Collaborative approach to evaluate each member, ID health risks, determine goals of care, and develop and implement individualized care plans.
- Timely and effective communication with members and loved ones; advocacy for member needs and wishes; emphasis on care coordination and closing quality gaps.

### Financial Model

LHP aligns incentives with full transparency on all aspects of the business – from revenue to medical and administrative costs. The model includes:

- Monthly Part A and B capitation plus bill above payments Quality performance bonuses.
- Significant shared savings bonuses.
- Improved census with additional Medicaid days.
- Improved case mix index in CMI states.
- Potential ownership equity in the health plan.

### Why Longevity Health Plan?

- It's the fastest-growing independent I-SNP plan in the country.
- Fully aligned clinical and financial incentives with nursing home partners.
- Full transparency into the economics of LHP's I-SNP model Management team with unmatched I-SNP experience.
- Turnkey solution with a flexible full service offering for SNF partners.
- Backed by investors with sufficient capital commitments to support growth leading care model with deep clinical expertise and proven results.

### How Do I Know If LHP's I-SNP Is for Me?

Are you willing to:

- Collaborate with an onsite interdisciplinary team to jointly manage the health and wellness of your residents?
- Improve quality of life for residents by treating in place to avoid unnecessary hospitalizations and receive 24/7 clinical support through our telehealth and medical management program?
- Move into a value-based partnership with a trusted payor who has fully aligned incentives and a transparent I-SNP model?

For case studies, a pro forma analysis, or to learn more, contact:

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