



Longevity Health is the nation's fastest growing and second largest Institutional Special Needs Plan (I-SNP) operator, partnering with **500+ skilled nursing facilities across 15 states**. Via our own plans and as an Independent Provider Association (IPA) in partnership with leading national health insurers, we provide comprehensive and patient centered care. In addition to our I-SNP, we now also serve Traditional Medicare Residents through our ACO LEAD program.

Our programs are built around one goal: Better resident outcomes by keeping people healthier, at home, and out of the hospital whenever clinically appropriate.

With two distinct programs (I-SNP and ACO LEAD), we deliver one seamless, cohesive experience for our partners.

About Longevity's I-SNP

Longevity partners with skilled nursing facility (SNF) owners and operators to offer a collaborative clinical model. We employ a member-focused, evidence-based clinician led model to delivery high quality care and outcomes.

- **Your priorities are our priorities:** We excel in integrating local quality initiatives, metrics, and bonus programs into our care model training, ensuring our teams are aligned with our partners' clinical priorities.
- **Treat in place philosophy:** Each member has a dedicated clinical team expertly managing their chronic conditions and proactively identifying early signs of change to prevent unnecessary hospitalizations and transfers.
- **Improved member outcomes & satisfaction:** We provide expanded, comprehensive supplemental benefits that support every aspect of a member's medical, social, and emotional well-being, driving stronger health outcomes and higher satisfaction among both members and their loved ones.
- **Elevated care coordination:** Our team integrates with your staff, enhancing clinical capabilities through services specifically tailored to your facility's needs.

Longevity offers our partners fully aligned and transparent financial incentives. We ensure your teams receive regular reporting and data on all facets of the business including revenue, medical expenses and administrative costs. Our financial model looks like:

- Highly competitive cap rates
- Comprehensive bill above's
- Quality bonus programs
- 50% shared savings
- No downside risk
- Increased # Medicaid days due to no 3-day waiver

About Longevity's ACO LEAD Program

Through our ACO LEAD program, Longevity expands its trusted I-SNP care model to Traditional Medicare, ensuring every Medicare resident in your community receives comprehensive, value-based care. This program delivers measurable value for your facility in the following ways:

- **Improved I-SNP profitability:** Extending Longevity's clinical team to ACO-aligned residents allows facilities to spread the cost of embedded Nurse Practitioners and APPs across a broader population, strengthening I-SNP economics while delivering greater value for both partners.
- **No disruption to FFS revenue streams or billing operations:** ACO LEAD enhances clinical performance for Traditional Medicare residents while preserving existing billing and revenue cycle stability. Facilities can maintain Fee-for-Service reimbursement independently or alongside the I-SNP model, combining value-based support with operational flexibility.
- **Strengthened quality performance:** By reducing avoidable hospitalizations, ACO LEAD improves CMS quality metrics, Star ratings, and survey readiness while driving better resident outcomes and fewer inappropriate transfers through a proactive clinical model.
- **Additional shared surplus opportunity:** ACO LEAD creates incremental revenue through shared surplus payments when CMS cost benchmarks are exceeded, enabling participating SNFs to earn up to 10% of generated savings in year one with increasing upside as performance improves, adding value beyond existing I-SNP economics.

For more information please reach out to:

Annette Crum, Vice President of Growth
 740.509.2148 | annette.crum@longevityhealthplan.com