**DOs** & **DON’Ts**

**TIPS FOR MEETING WITH YOUR MEMBER OF CONGRESS**

**Do**

- Be ready for any potential changes that could occur to your meeting (time, location, participants).
- Familiarize yourself with your Member of Congress. Introduce yourself and everyone in your group (name, organization, patients treated).
- Give a brief description of the issues you will be discussing and use your supplied Issue Briefs. Give real life examples of how these issues affect you and your residents.
- Have an “Ask” for each issue you bring up! This is a direct action that you would like the Member of Congress to make (i.e. Co-sponsor a piece of legislation, write or sign-on to a letter, etc).
- Listen to the Member’s/staffer’s questions and be as responsive as possible.
- Follow up the meeting by thanking the Member on social media (Facebook and Twitter) for meeting and promoting your message.
- After the meeting, email a thank you note to the Member which includes a follow-up to any commitments made during your meeting. Additionally, send a request for the Member to attend a facility tour.

**Don’t**

- Bring up fundraising or campaign support issues in conjunction with your lobbying visit.
- Be argumentative or threatening.
- Assume a Member of Congress understands our issues or remembers meeting you previously.

Questions?

**MATTHEW SMYTH**
(202) 898-2817
msmyth@ahca.org

**DREW THIES**
(202) 898-2816
dthies@ahca.org