

# LONG TERM CARE ECONOMIC IMPACT STATISTICS

## DELAWARE

### NURSING FACILITIES, STAFF & PATIENTS *In Delaware*

46 Nursing Facilities  
6,264 Employees  
4,256 Patients Cared for Every Day

16% of patients rely on Medicare; 57% rely on Medicaid; 27% pay for care with private or other funds.

### LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Delaware*

\$465.3 million or 1.1% of state economic activity  
(direct effect)

\$709.8 million or 1.7% of state economic activity  
(total impact)

### TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$498.2	8,800
Real Estate and Rental	161.7	1,020
Manufacturing	20.1	310
Retail Trade	10.5	20
Finance and Insurance	4.6	80
All Industries and Sectors	\$ 709.8	10,360

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

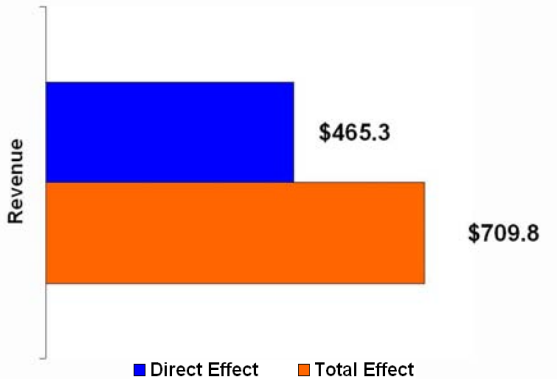
# Economic Impact of Long Term Care Facilities

Delaware

January 2009

Long Term Care (LTC) facilities\* support an estimated \$709.8 million or 1.7% of the state's economic activity

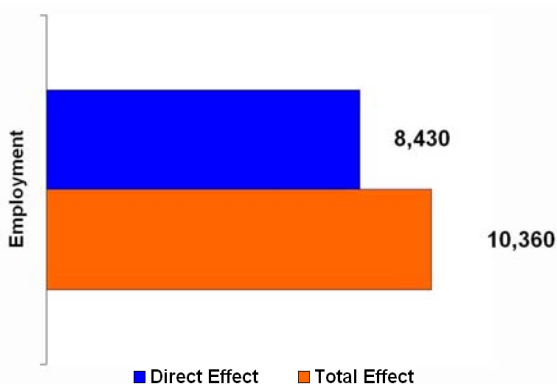
LTC facilities support \$709.8 million in revenue...



LTC facilities support \$363.9 million in labor income...



LTC facilities contribute to approximately 10,360 jobs...



\*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Delaware represents...

- 1.1% of economic activity
- 1.0% of labor income
- 1.6% of employment

LTC facilities' **total** economic impact on Delaware supports...

- 1.7% of economic activity
- 1.3% of labor income
- 1.9% of employment

LTC facilities generate \$116.9 million in tax revenue...

- \$37.7 million in state/local taxes
- \$79.2 million in federal taxes

## Demographics of Delaware

Population (2007)	853,000
% Population 65+ years (2007)	13.4%
% Population 85+ years (2007)	1.7%
State economic activity (2007)	\$41.6 billion

Prepared by:

# Economic Impact of Long Term Care Facilities

Delaware

January 2009

## Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$465.3	\$79.9	\$164.7	\$709.8	1.7%
Labor Income (in millions of dollars)	\$285.5	\$24.0	\$54.4	\$363.9	1.3%
Employment (jobs)	8,430	550	1,380	10,360	1.9%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$37.7	\$79.2	\$116.9	-	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	8,800	\$498.2
Real Estate and Rental	1,020	\$161.7
Manufacturing	310	\$20.1
Retail Trade	20	\$10.5
Finance and Insurance	80	\$4.6
Accommodation and Food Services	20	\$4.1
Professional - Scientific and Tech Services	30	\$4.0
Utilities	80	\$3.2
Other Services	10	\$2.3
All other industries	10	\$1.1
<b>Total</b>	<b>10,360</b>	<b>\$709.8</b>

NAICS: North American Industry Classification System

**Note:**

Numbers may not add due to rounding.

**Sources:**

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data  
 Population data: U.S. Census Bureau, <http://www.census.gov/>

### Economic Impact Definitions

**Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

**Indirect Effect** represents the impact (e.g., change in employment or revenues) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

**Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

**Total Impact** is the sum of the direct, indirect and induced effects.

**Labor Income** is the sum of employee compensation and proprietary income.

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## LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Michael N. Castle (R-DE)

### NURSING FACILITIES, STAFF & PATIENTS *In Delaware*

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(direct effect)  
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(total impact)

### TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$496.0	8,760
Real Estate and Rental	46.5	190
Manufacturing	34.8	70
Retail Trade	21.7	340
Finance and Insurance	17.4	90
All Industries and Sectors	\$709.9	10,360

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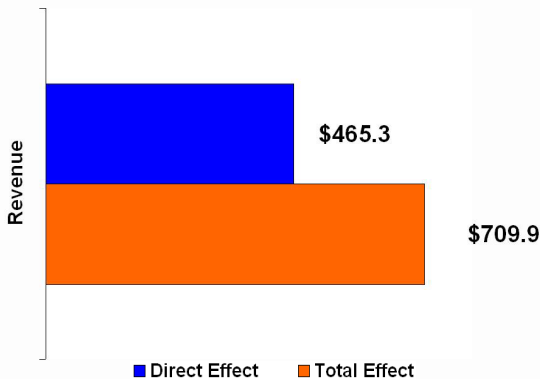
# Economic Impact of Long Term Care Facilities

Delaware - Congressional District 1

January 2009

Long Term Care (LTC) facilities\* support an estimated \$709.9 million or 1.7% of the district's economic activity

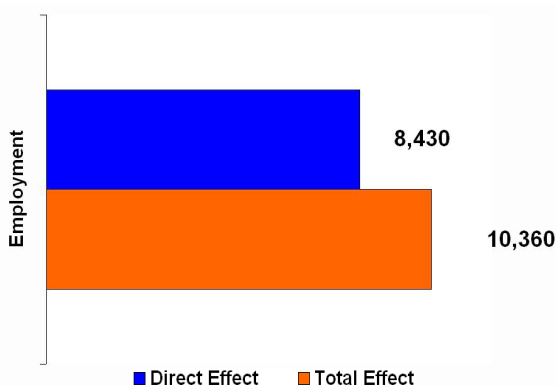
LTC facilities support \$709.9 million in revenue...



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LTC facilities contribute to approximately 10,360 jobs...



LTC facilities' **direct** economic impact on Delaware - Congressional District 1 represents...

- 1.1% of economic activity
- 1.0% of labor income
- 1.6% of employment

LTC facilities' **total** economic impact on Delaware - Congressional District 1 supports...

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LTC facilities generate \$116.9 million in tax revenue...

- \$37.7 million in state/local taxes
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Demographics of Delaware - Congressional District 1

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% Population 65+ years (2007)	13.4%
% Population 85+ years (2007)	1.7%
District economic activity (2007)	\$41.6 billion

\*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

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# Economic Impact of Long Term Care Facilities

Delaware - Congressional District 1

January 2009

## Summary: Economic Impact of LTC Facilities

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Output (in millions of dollars)	\$465.3	\$79.9	\$164.7	\$709.9	1.7%
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Estimated Impact	State/Local	Federal	Total		
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LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	8,760	\$496.0
Real Estate and Rental	190	\$46.5
Manufacturing	70	\$34.8
Retail Trade	340	\$21.7
Finance and Insurance	90	\$17.4
Accommodation and Food Services	240	\$14.2
Professional - Scientific and Tech Services	80	\$11.4
Utilities	20	\$10.6
Other Services	150	\$9.0
All other industries	430	\$48.1
<b>Total</b>	<b>10,360</b>	<b>\$709.9</b>

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