

LONG TERM CARE ECONOMIC IMPACT STATISTICS

IOWA

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

447 Nursing Facilities
30,465 Employees
25,814 Patients Cared for Every Day

8% of patients rely on Medicare; 47% rely on Medicaid; 45% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$2.2 billion* or 1.8% of state economic activity
(direct effect)
\$3.5 billion* or 2.9% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$2,337.5	53,590
Real Estate and Rental	901.8	7,210
Manufacturing	109.2	2,130
Finance and Insurance	45.9	70
Retail Trade	28.7	110
All Industries and Sectors	\$ 3,517.1	64,470

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.
*\$2,186.1 million and \$3,517.1 million as reported in The Lewin Group Economic Impact LTC Facilities, January 2009.

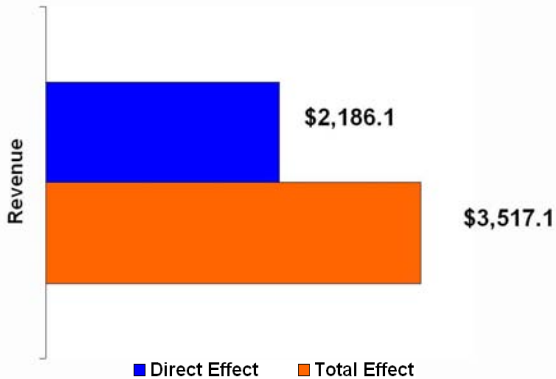
Economic Impact of Long Term Care Facilities

Iowa

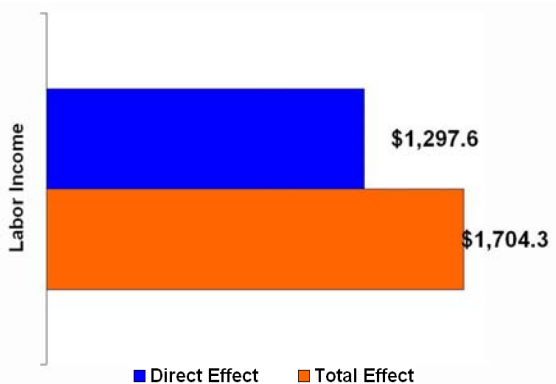
January 2009

Long Term Care (LTC) facilities* support an estimated \$3.5 billion or 2.9% of the state's economic activity

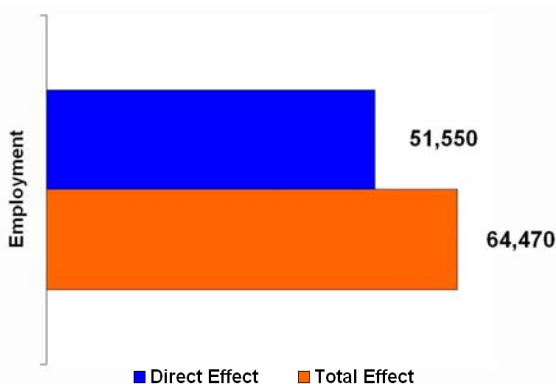
LTC facilities support \$3,517.1 million in revenue...



LTC facilities support \$1,704.3 million in labor income...



LTC facilities contribute to approximately 64,470 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Iowa represents...

- 1.8% of economic activity
- 1.7% of labor income
- 2.6% of employment

LTC facilities' **total** economic impact on Iowa supports...

- 2.9% of economic activity
- 2.2% of labor income
- 3.2% of employment

LTC facilities generate \$528.6 million in tax revenue...

- \$168.4 million in state/local taxes
- \$360.2 million in federal taxes

Demographics of Iowa

Population (2007)	3.0 million
% Population 65+ years (2007)	14.6%
% Population 85+ years (2007)	2.5%
State economic activity (2007)	\$120.9 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$2,186.1	\$439.3	\$891.7	\$3,517.1	2.9%
Labor Income (in millions of dollars)	\$1,297.6	\$128.6	\$278.1	\$1,704.3	2.2%
Employment (jobs)	51,550	3,750	9,170	64,470	3.2%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$168.4	\$360.2	\$528.6	-	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	53,590	\$2,337.5
Real Estate and Rental	7,210	\$901.8
Manufacturing	2,130	\$109.2
Finance and Insurance	70	\$45.9
Retail Trade	110	\$28.7
Accommodation and Food Services	500	\$26.9
Wholesale Trade	180	\$22.4
Professional - Scientific and Tech Services	550	\$21.3
Administrative and Waste Services	80	\$16.5
All other industries	50	\$6.9
Total	64,470	\$3,517.1

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

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Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Bruce L. Braley (D-IA)
 Iowa – Congressional District 1

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

70 Nursing Facilities
 6,040 Employees
 4,724 Patients Cared for Every Day

9% of patients rely on Medicare; 48% rely on Medicaid; 43% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$404.0 million or 1.8% of state economic activity
 (direct effect)
 \$627.4 million or 2.8% of state economic activity
 (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$431.3	9,700
Real Estate and Rental	34.3	170
Retail Trade	22.1	410
Finance and Insurance	21.3	130
Manufacturing	20.9	60
All Industries and Sectors	\$627.4	11,660

“Long Term Care Facilities” include nursing facilities, assisted living and other long term care residential facilities.

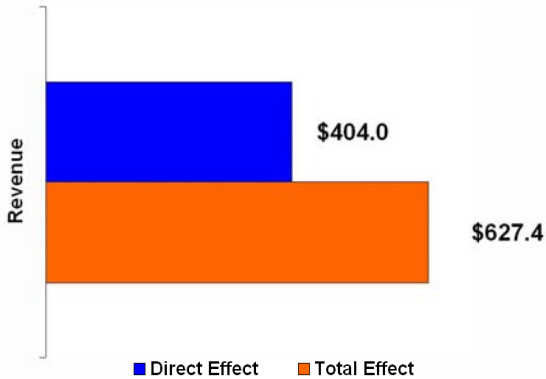
Economic Impact of Long Term Care Facilities

Iowa - Congressional District 1

January 2009

Long Term Care (LTC) facilities* support an estimated \$627.4 million or 2.8% of the district's economic activity

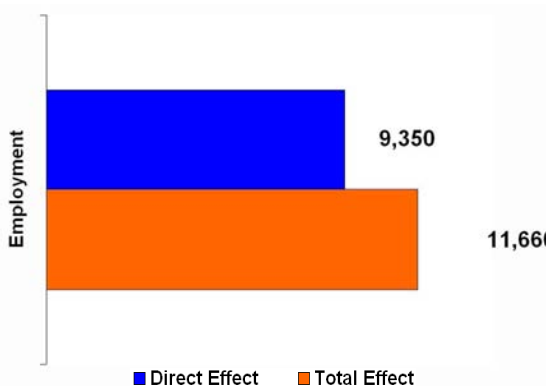
LTC facilities support \$627.4 million in revenue...



LTC facilities support \$311.4 million in labor income...



LTC facilities contribute to approximately 11,660 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Iowa - Congressional District 1 represents...

- 1.8% of economic activity
- 1.7% of labor income
- 2.5% of employment

LTC facilities' **total** economic impact on Iowa - Congressional District 1 supports...

- 2.8% of economic activity
- 2.2% of labor income
- 3.1% of employment

LTC facilities generate \$98.6 million in tax revenue...

- \$30.8 million in state/local taxes
- \$67.8 million in federal taxes

Demographics of Iowa - Congressional District 1

Population (2007)	596,000
% Population 65+ years (2007)	14.2%
% Population 85+ years (2007)	2.3%
District economic activity (2007)	\$22.3 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 1

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$404.0	\$70.6	\$152.8	\$627.4	2.8%
Labor Income (in millions of dollars)	\$240.7	\$21.7	\$49.0	\$311.4	2.2%
Employment (jobs)	9,350	660	1,640	11,660	3.1%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$30.8	\$67.8	\$98.6	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	9,700	\$431.3
Real Estate and Rental	170	\$34.3
Retail Trade	410	\$22.1
Finance and Insurance	130	\$21.3
Manufacturing	60	\$20.9
Accommodation and Food Services	310	\$14.3
Professional - Scientific and Tech Services	120	\$12.2
Wholesale Trade	80	\$12.0
Administrative and Waste Services	200	\$9.1
All other industries	480	\$49.9
Total	11,660	\$627.4

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative David Loebsack (D-IA)
 Iowa – Congressional District 2

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

73 Nursing Facilities
 4,716 Employees
 4,179 Patients Cared for Every Day

9% of patients rely on Medicare; 49% rely on Medicaid; 42% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$355.6 million or 1.4% of state economic activity
 (direct effect)
 \$543.4 million or 2.2% of state economic activity
 (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$376.4	8,470
Real Estate and Rental	29.9	140
Manufacturing	21	60
Retail Trade	18.8	350
Finance and Insurance	16.8	100
All Industries and Sectors	\$543.4	10,090

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 2

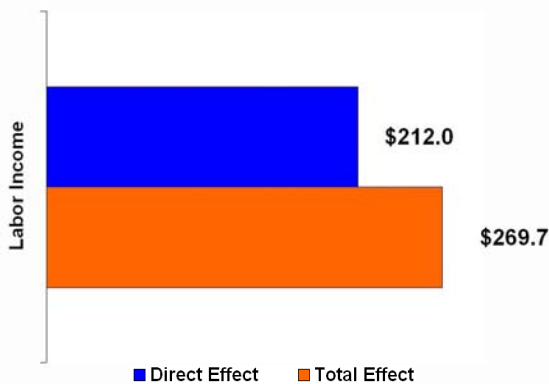
January 2009

Long Term Care (LTC) facilities* support an estimated \$543.4 million or 2.2% of the district's economic activity

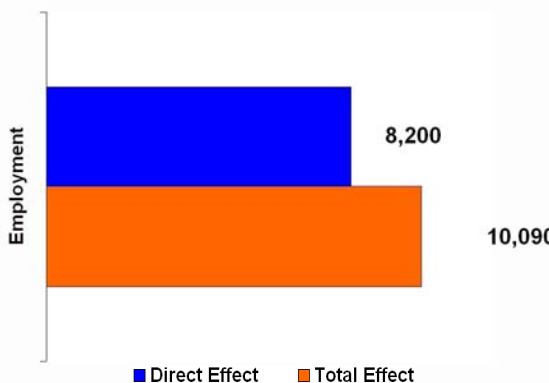
LTC facilities support \$543.4 million in revenue...



LTC facilities support \$269.7 million in labor income...



LTC facilities contribute to approximately 10,090 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Iowa - Congressional District 2 represents...

- 1.4% of economic activity
- 1.3% of labor income
- 2.0% of employment

LTC facilities' **total** economic impact on Iowa - Congressional District 2 supports...

- 2.2% of economic activity
- 1.7% of labor income
- 2.5% of employment

LTC facilities generate \$83.2 million in tax revenue...

- \$26.3 million in state/local taxes
- \$56.9 million in federal taxes

Demographics of Iowa - Congressional District 2

Population (2007)	597,000
% Population 65+ years (2007)	13.0%
% Population 85+ years (2007)	2.2%
District economic activity (2007)	\$24.7 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 2

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$355.6	\$62.6	\$125.2	\$543.4	2.2%
Labor Income (in millions of dollars)	\$212.0	\$18.5	\$39.2	\$269.7	1.7%
Employment (jobs)	8,200	560	1,330	10,090	2.5%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$26.3	\$56.9	\$83.2	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	8,470	\$376.4
Real Estate and Rental	140	\$29.9
Manufacturing	60	\$21.0
Retail Trade	350	\$18.8
Finance and Insurance	100	\$16.8
Accommodation and Food Services	260	\$12.6
Professional - Scientific and Tech Services	100	\$9.4
Administrative and Waste Services	170	\$8.6
Wholesale Trade	50	\$7.7
All other industries	400	\$42.0
Total	10,090	\$543.4

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Leonard L. Boswell (D-IA)
 Iowa – Congressional District 3

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

68 Nursing Facilities
 4,801 Employees
 4,007 Patients Cared for Every Day

8% of patients rely on Medicare; 45% rely on Medicaid; 46% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$432.2 million or 1.3% of state economic activity
 (direct effect)
 \$665.5 million or 2.0% of state economic activity
 (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$456.0	10,190
Real Estate and Rental	40.4	210
Finance and Insurance	25.3	140
Retail Trade	21	390
Manufacturing	20	60
All Industries and Sectors	\$665.5	12,130

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 3

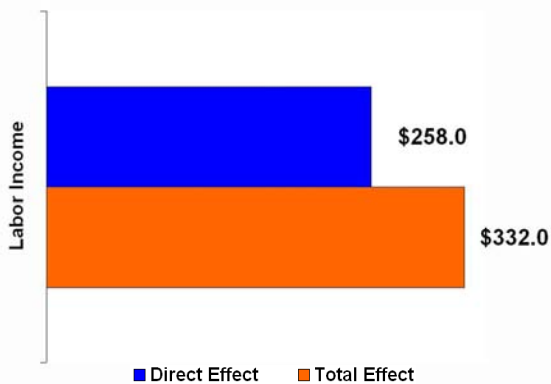
January 2009

Long Term Care (LTC) facilities* support an estimated \$665.5 million or 2.0% of the district's economic activity

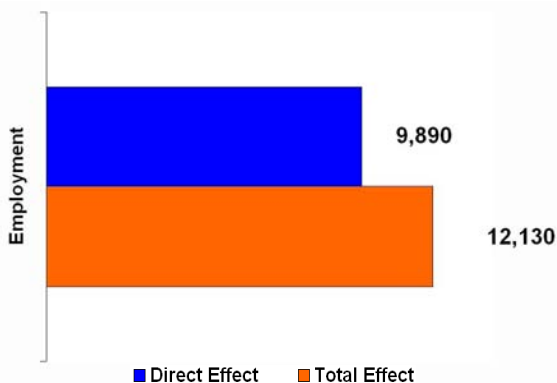
LTC facilities support \$665.5 million in revenue...



LTC facilities support \$332.0 million in labor income...



LTC facilities contribute to approximately 12,130 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Iowa - Congressional District 3 represents...

- 1.3% of economic activity
- 1.2% of labor income
- 2.0% of employment

LTC facilities' **total** economic impact on Iowa - Congressional District 3 supports...

- 2.0% of economic activity
- 1.6% of labor income
- 2.4% of employment

LTC facilities generate \$103.2 million in tax revenue...

- \$33.1 million in state/local taxes
- \$70.1 million in federal taxes

Demographics of Iowa - Congressional District 3

Population (2007)	598,000
% Population 65+ years (2007)	13.0%
% Population 85+ years (2007)	2.2%
District economic activity (2007)	\$32.6 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 3

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$432.2	\$82.3	\$151.0	\$665.5	2.0%
Labor Income (in millions of dollars)	\$258.0	\$25.1	\$48.8	\$332.0	1.6%
Employment (jobs)	9,890	710	1,530	12,130	2.4%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$33.1	\$70.1	\$103.2	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	10,190	\$456.0
Real Estate and Rental	210	\$40.4
Finance and Insurance	140	\$25.3
Retail Trade	390	\$21.0
Manufacturing	60	\$20.0
Wholesale Trade	80	\$14.3
Accommodation and Food Services	300	\$14.2
Professional - Scientific and Tech Services	120	\$12.6
Administrative and Waste Services	190	\$10.3
All other industries	470	\$51.3
Total	12,130	\$665.5

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Tom Latham (R-IA)
Iowa – Congressional District 4

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

120 Nursing Facilities
8,077 Employees
6,892 Patients Cared for Every Day

6% of patients rely on Medicare; 46% rely on Medicaid; 48% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$479.1 million or 2.1% of state economic activity
(direct effect)
\$739.0 million or 3.3% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$506.0	11,690
Real Estate and Rental	40.7	180
Finance and Insurance	32.3	180
Manufacturing	28.6	80
Retail Trade	23.7	450
All Industries and Sectors	\$739.0	13,820

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 4

January 2009

Long Term Care (LTC) facilities* support an estimated \$739.0 million or 3.3% of the district's economic activity

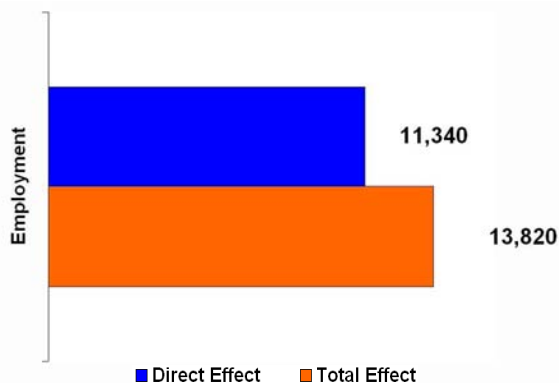
LTC facilities support \$739.0 million in revenue...



LTC facilities support \$363.8 million in labor income...



LTC facilities contribute to approximately 13,820 jobs...



LTC facilities' **direct** economic impact on Iowa - Congressional District 4 represents...

- 2.1% of economic activity
- 2.0% of labor income
- 3.0% of employment

LTC facilities' **total** economic impact on Iowa - Congressional District 4 supports...

- 3.3% of economic activity
- 2.6% of labor income
- 3.7% of employment

LTC facilities generate \$107.8 million in tax revenue...

- \$33.8 million in state/local taxes
- \$74.0 million in federal taxes

Demographics of Iowa - Congressional District 4

Population (2007)	594,000
% Population 65+ years (2007)	16.1%
% Population 85+ years (2007)	3.0%
District economic activity (2007)	\$22.6 billion

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 4

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$479.1	\$84.7	\$175.3	\$739.0	3.3%
Labor Income (in millions of dollars)	\$284.1	\$25.1	\$54.6	\$363.8	2.6%
Employment (jobs)	11,340	720	1,750	13,820	3.7%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$33.8	\$74.0	\$107.8	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	11,690	\$506.0
Real Estate and Rental	180	\$40.7
Finance and Insurance	180	\$32.3
Manufacturing	80	\$28.6
Retail Trade	450	\$23.7
Accommodation and Food Services	340	\$16.1
Wholesale Trade	90	\$15.3
Professional - Scientific and Tech Services	110	\$11.5
Administrative and Waste Services	210	\$11.2
All other industries	490	\$53.6
Total	13,820	\$739.0

NAICS: North American Industry Classification System

Note:

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Steve King (R-IA)
 Iowa – Congressional District 5

NURSING FACILITIES, STAFF & PATIENTS *In Iowa*

116 Nursing Facilities
 6,841 Employees
 6,012 Patients Cared for Every Day

7% of patients rely on Medicare; 49% rely on Medicaid; 44% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Iowa*

\$523.2 million or 2.6% of state economic activity
 (direct effect)
 \$810.7 million or 4.0% of state economic activity
 (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$553.5	13,020
Real Estate and Rental	41	170
Manufacturing	35.3	100
Finance and Insurance	29.4	180
Retail Trade	27.9	560
All Industries and Sectors	\$810.7	15,580

“Long Term Care Facilities” include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 5

January 2009

Long Term Care (LTC) facilities* support an estimated \$810.7 million or 4.0% of the district's economic activity

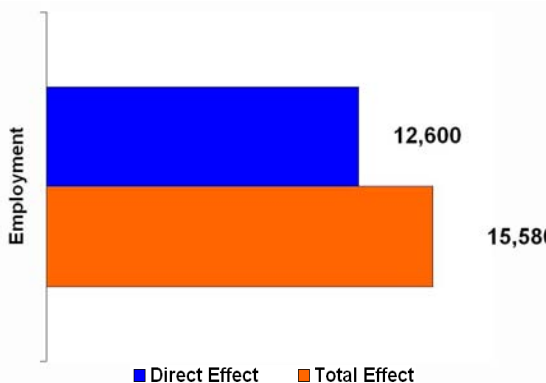
LTC facilities support \$810.7 million in revenue...



LTC facilities support \$395.0 million in labor income...



LTC facilities contribute to approximately 15,580 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Iowa - Congressional District 5 represents...

- 2.6% of economic activity
- 2.5% of labor income
- 3.4% of employment

LTC facilities' **total** economic impact on Iowa - Congressional District 5 supports...

- 4.0% of economic activity
- 3.2% of labor income
- 4.2% of employment

LTC facilities generate \$126.7 million in tax revenue...

- \$39.6 million in state/local taxes
- \$87.1 million in federal taxes

Demographics of Iowa - Congressional District 5

Population (2007)	596,000
% Population 65+ years (2007)	16.8%
% Population 85+ years (2007)	2.9%
District economic activity (2007)	\$20.4 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Iowa - Congressional District 5

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$523.2	\$94.4	\$193.1	\$810.7	4.0%
Labor Income (in millions of dollars)	\$309.3	\$26.5	\$59.2	\$395.0	3.2%
Employment (jobs)	12,600	850	2,130	15,580	4.2%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$39.6	\$87.1	\$126.7	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	13,020	\$553.5
Real Estate and Rental	170	\$41.0
Manufacturing	100	\$35.3
Finance and Insurance	180	\$29.4
Retail Trade	560	\$27.9
Accommodation and Food Services	410	\$19.4
Wholesale Trade	120	\$16.3
Administrative and Waste Services	260	\$12.4
Utilities	20	\$11.6
All other industries	730	\$63.9
Total	15,580	\$810.7

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

Direct Effect represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

Indirect Effect represents the impact (e.g., change in employment or revenues) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

Induced Effect represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by: