

LONG TERM CARE ECONOMIC IMPACT STATISTICS

KANSAS

NURSING FACILITIES, STAFF & PATIENTS *In Kansas*

341 Nursing Facilities
24,513 Employees
19,029 Patients Cared for Every Day

10% of patients rely on Medicare; 53% rely on Medicaid; 36% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Kansas*

\$1.6 billion* or 1.3% of state economic activity
(direct effect)
\$2.6 billion* or 2.2% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$1,709.2	39,240
Real Estate and Rental	692.9	5,190
Manufacturing	75.7	1,370
Finance and Insurance	41.5	70
Retail Trade	15.9	410
All Industries and Sectors	\$ 2,607.8	46,920

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.
*\$1,598.2 million and \$2,607.8 million as reported in The Lewin Group Economic Impact LTC Facilities, January 2009.

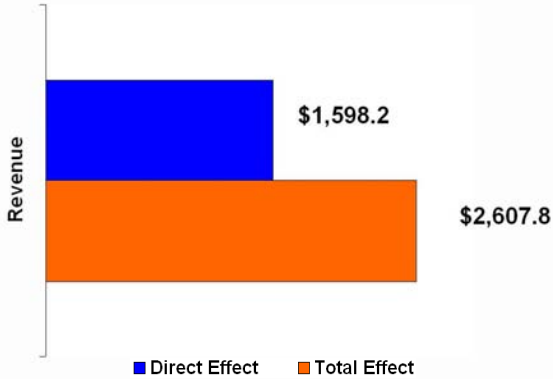
Economic Impact of Long Term Care Facilities

Kansas

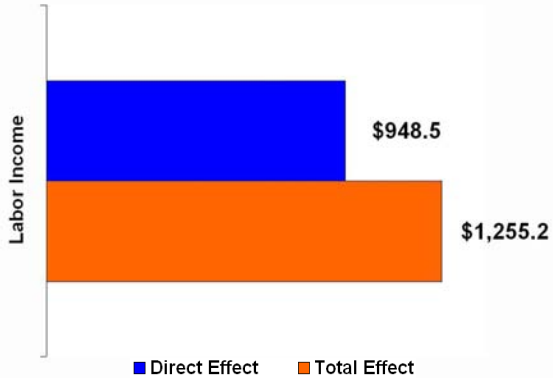
January 2009

Long Term Care (LTC) facilities* support an estimated \$2.6 billion or 2.2% of the state's economic activity

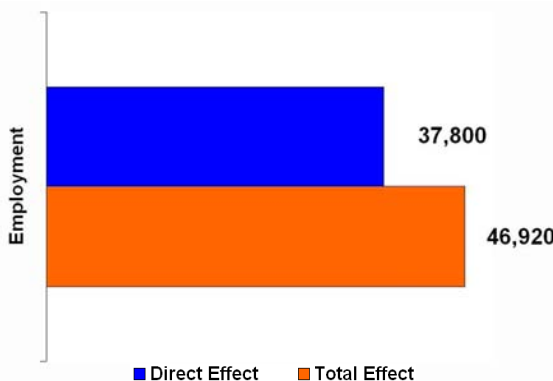
LTC facilities support \$2,607.8 million in revenue...



LTC facilities support \$1,255.2 million in labor income...



LTC facilities contribute to approximately 46,920 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Kansas represents...

- 1.3% of economic activity
- 1.2% of labor income
- 2.1% of employment

LTC facilities' **total** economic impact on Kansas supports...

- 2.2% of economic activity
- 1.6% of labor income
- 2.6% of employment

LTC facilities generate \$395.9 million in tax revenue...

- \$122.9 million in state/local taxes
- \$272.9 million in federal taxes

Demographics of Kansas

Population (2007)	2.8 million
% Population 65+ years (2007)	12.9%
% Population 85+ years (2007)	2.2%
State economic activity (2007)	\$120.7 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Kansas

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$1,598.2	\$333.5	\$676.0	\$2,607.8	2.2%
Labor Income (in millions of dollars)	\$948.5	\$99.3	\$207.4	\$1,255.2	1.6%
Employment (jobs)	37,800	2,720	6,400	46,920	2.6%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$122.9	\$272.9	\$395.9	-	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	39,240	\$1,709.2
Real Estate and Rental	5,190	\$692.9
Manufacturing	1,370	\$75.7
Finance and Insurance	70	\$41.5
Retail Trade	410	\$15.9
Wholesale Trade	80	\$14.8
Professional - Scientific and Tech Services	50	\$14.3
Accommodation and Food Services	80	\$13.8
Administrative and Waste Services	330	\$13.2
All other industries	130	\$16.6
Total	46,920	\$2,607.8

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

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Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Jerry Moran (R-KS)
Kansas – Congressional District 1

NURSING FACILITIES, STAFF & PATIENTS *In Kansas*

148 Nursing Facilities
9,210 Employees
6,937 Patients Cared for Every Day

6% of patients rely on Medicare; 51% rely on Medicaid; 44% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Kansas*

\$487.6 million	or 1.8%	of state economic activity (direct effect)
\$725.9 million	or 2.7%	of state economic activity (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$516.4	12,200
Real Estate and Rental	31.8	90
Manufacturing	29.7	70
Retail Trade	22.7	420
Finance and Insurance	15.5	100
All Industries and Sectors	\$725.9	14,070

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

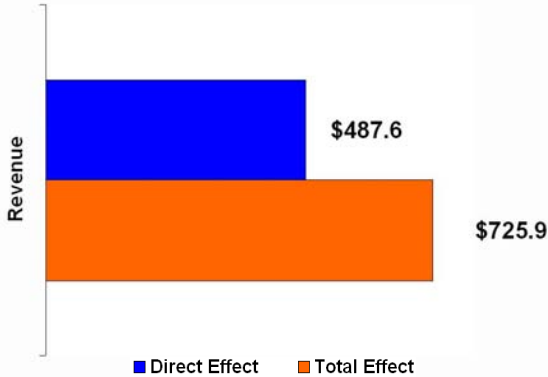
Economic Impact of Long Term Care Facilities

Kansas - Congressional District 1

January 2009

Long Term Care (LTC) facilities* support an estimated \$725.9 million or 2.7% of the district's economic activity

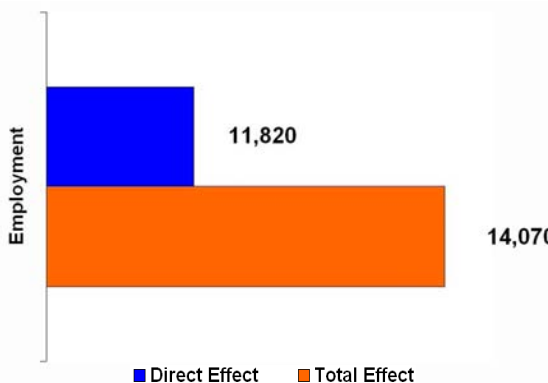
LTC facilities support \$725.9 million in revenue...



LTC facilities support \$359.0 million in labor income...



LTC facilities contribute to approximately 14,070 jobs...



LTC facilities' **direct** economic impact on Kansas - Congressional District 1 represents...

- 1.8% of economic activity
- 1.7% of labor income
- 2.7% of employment

LTC facilities' **total** economic impact on Kansas - Congressional District 1 supports...

- 2.7% of economic activity
- 2.2% of labor income
- 3.2% of employment

LTC facilities generate \$105.6 million in tax revenue...

- \$32.1 million in state/local taxes
- \$73.5 million in federal taxes

Demographics of Kansas - Congressional District 1

Population (2007)	696,000
% Population 65+ years (2007)	15.9%
% Population 85+ years (2007)	3.0%
District economic activity (2007)	\$26.9 billion

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Kansas - Congressional District 1

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$487.6	\$74.8	\$163.6	\$725.9	2.7%
Labor Income (in millions of dollars)	\$288.0	\$21.1	\$50.0	\$359.0	2.2%
Employment (jobs)	11,820	590	1,660	14,070	3.2%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$32.1	\$73.5	\$105.6	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	12,200	\$516.4
Real Estate and Rental	90	\$31.8
Manufacturing	70	\$29.7
Retail Trade	420	\$22.7
Finance and Insurance	100	\$15.5
Accommodation and Food Services	310	\$15.3
Wholesale Trade	100	\$15.0
Utilities	20	\$11.5
Administrative and Waste Services	140	\$9.8
All other industries	620	\$58.2
Total	14,070	\$725.9

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:



LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Lynn Jenkins (R-KS)
Kansas – Congressional District 2

NURSING FACILITIES, STAFF & PATIENTS *In Kansas*

91 Nursing Facilities
6,130 Employees
4,890 Patients Cared for Every Day

12% of patients rely on Medicare; 57% rely on Medicaid; 31% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Kansas*

\$451.1 million	or 1.8%	of state economic activity (direct effect)
\$679.5 million	or 2.6%	of state economic activity (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$477.3	10,730
Real Estate and Rental	38.8	170
Finance and Insurance	22.6	130
Manufacturing	22.2	50
Retail Trade	18.8	340
All Industries and Sectors	\$679.5	12,450

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

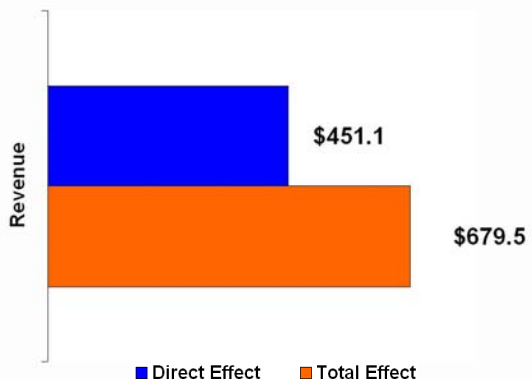
Economic Impact of Long Term Care Facilities

Kansas - Congressional District 2

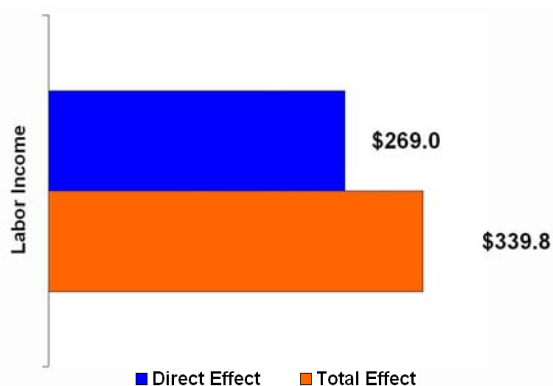
January 2009

Long Term Care (LTC) facilities* support an estimated \$679.5 million or 2.6% of the district's economic activity

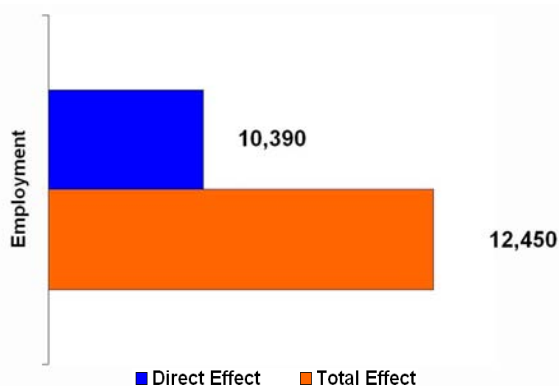
LTC facilities support \$679.5 million in revenue...



LTC facilities support \$339.8 million in labor income...



LTC facilities contribute to approximately 12,450 jobs...



LTC facilities' **direct** economic impact on Kansas - Congressional District 2 represents...

- 1.8% of economic activity
- 1.7% of labor income
- 2.7% of employment

LTC facilities' **total** economic impact on Kansas - Congressional District 2 supports...

- 2.6% of economic activity
- 2.1% of labor income
- 3.3% of employment

LTC facilities generate \$100.8 million in tax revenue...

- \$30.0 million in state/local taxes
- \$70.9 million in federal taxes

Demographics of Kansas - Congressional District 2

Population (2007)	686,000
% Population 65+ years (2007)	13.3%
% Population 85+ years (2007)	2.3%
District economic activity (2007)	\$25.7 billion

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Kansas - Congressional District 2

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$451.1	\$77.3	\$151.2	\$679.5	2.6%
Labor Income (in millions of dollars)	\$269.0	\$23.6	\$47.2	\$339.8	2.1%
Employment (jobs)	10,390	640	1,420	12,450	3.3%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$30.0	\$70.9	\$100.8	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	10,730	\$477.3
Real Estate and Rental	170	\$38.8
Finance and Insurance	130	\$22.6
Manufacturing	50	\$22.2
Retail Trade	340	\$18.8
Accommodation and Food Services	260	\$13.7
Professional - Scientific and Tech Services	130	\$13.4
Utilities	20	\$11.4
Administrative and Waste Services	170	\$10.1
All other industries	460	\$51.3
Total	12,450	\$679.5

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Dennis Moore (D-KS)
Kansas – Congressional District 3

NURSING FACILITIES, STAFF & PATIENTS *In Kansas*

40 Nursing Facilities
4,148 Employees
3,248 Patients Cared for Every Day

14% of patients rely on Medicare; 51% rely on Medicaid; 35% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Kansas*

\$360.8 million or 0.8% of state economic activity
(direct effect)
\$560.0 million or 1.2% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$380.5	7,960
Real Estate and Rental	37.4	200
Manufacturing	22.8	40
Finance and Insurance	21.6	110
Retail Trade	16.1	290
All Industries and Sectors	\$560.0	9,460

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Kansas - Congressional District 3

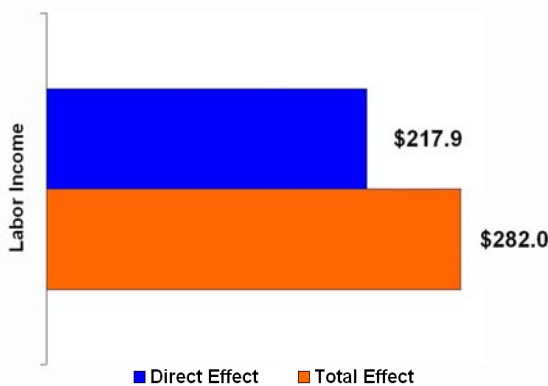
January 2009

Long Term Care (LTC) facilities* support an estimated \$560.0 million or 1.2% of the district's economic activity

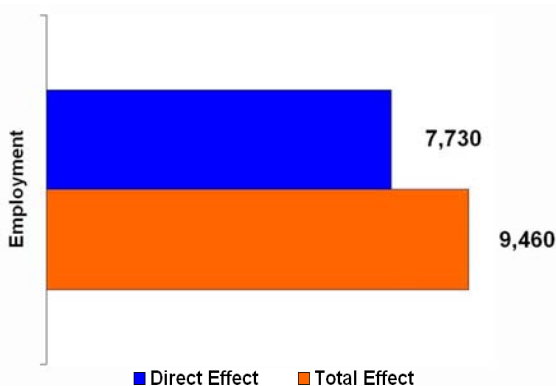
LTC facilities support \$560.0 million in revenue...



LTC facilities support \$282.0 million in labor income...



LTC facilities contribute to approximately 9,460 jobs...



LTC facilities' **direct** economic impact on Kansas - Congressional District 3 represents...

- 0.8% of economic activity
- 0.8% of labor income
- 1.4% of employment

LTC facilities' **total** economic impact on Kansas - Congressional District 3 supports...

- 1.2% of economic activity
- 1.0% of labor income
- 1.7% of employment

LTC facilities generate \$90.6 million in tax revenue...

- \$27.0 million in state/local taxes
- \$63.6 million in federal taxes

Demographics of Kansas - Congressional District 3

Population (2007)	691,000
% Population 65+ years (2007)	9.9%
% Population 85+ years (2007)	1.4%
District economic activity (2007)	\$44.8 billion

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Kansas - Congressional District 3

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$360.8	\$70.3	\$128.9	\$560.0	1.2%
Labor Income (in millions of dollars)	\$217.9	\$22.7	\$41.5	\$282.0	1.0%
Employment (jobs)	7,730	590	1,150	9,460	1.7%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$27.0	\$63.6	\$90.6	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	7,960	\$380.5
Real Estate and Rental	200	\$37.4
Manufacturing	40	\$22.8
Finance and Insurance	110	\$21.6
Retail Trade	290	\$16.1
Professional - Scientific and Tech Services	110	\$12.8
Wholesale Trade	60	\$12.0
Accommodation and Food Services	190	\$10.3
Administrative and Waste Services	170	\$9.6
All other industries	320	\$36.9
Total	9,460	\$560.0

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Todd Tiahrt (R-KS)
 Kansas – Congressional District 4

NURSING FACILITIES, STAFF & PATIENTS *In Kansas*

62 Nursing Facilities
 5,026 Employees
 3,954 Patients Cared for Every Day

12% of patients rely on Medicare; 56% rely on Medicaid; 32% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Kansas*

\$381.1 million	or 1.4%	of state economic activity (direct effect)
\$591.5 million	or 2.2%	of state economic activity (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$405.8	9,520
Real Estate and Rental	37.3	190
Manufacturing	23.4	50
Retail Trade	18.8	340
Finance and Insurance	14.7	100
All Industries and Sectors	\$591.5	11,220

“Long Term Care Facilities” include nursing facilities, assisted living and other long term care residential facilities.

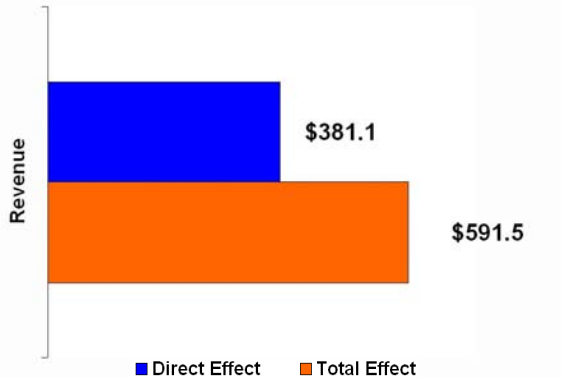
Economic Impact of Long Term Care Facilities

Kansas - Congressional District 4

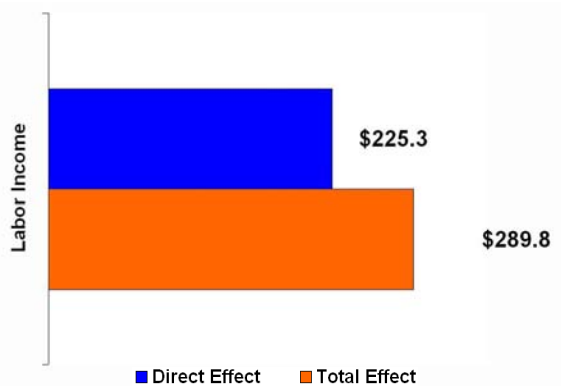
January 2009

Long Term Care (LTC) facilities* support an estimated \$591.5 million or 2.2% of the district's economic activity

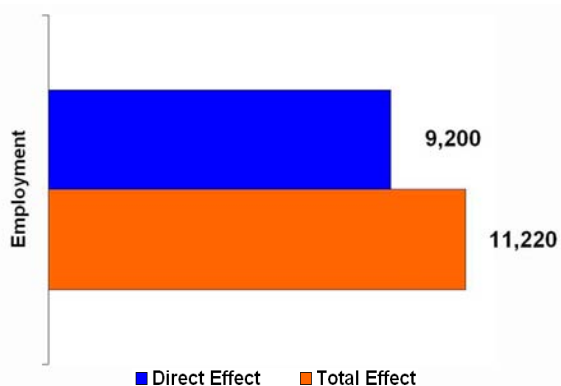
LTC facilities support \$591.5 million in revenue...



LTC facilities support \$289.8 million in labor income...



LTC facilities contribute to approximately 11,220 jobs...



LTC facilities' **direct** economic impact on Kansas - Congressional District 4 represents...

- 1.4% of economic activity
- 1.2% of labor income
- 2.2% of employment

LTC facilities' **total** economic impact on Kansas - Congressional District 4 supports...

- 2.2% of economic activity
- 1.6% of labor income
- 2.6% of employment

LTC facilities generate \$91.2 million in tax revenue...

- \$28.1 million in state/local taxes
- \$63.1 million in federal taxes

Demographics of Kansas - Congressional District 4

Population (2007)	691,000
% Population 65+ years (2007)	12.7%
% Population 85+ years (2007)	1.9%
District economic activity (2007)	\$27.5 billion

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Prepared by:

Economic Impact of Long Term Care Facilities

Kansas - Congressional District 4

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$381.1	\$68.1	\$142.3	\$591.5	2.2%
Labor Income (in millions of dollars)	\$225.3	\$20.4	\$44.1	\$289.8	1.6%
Employment (jobs)	9,200	600	1,420	11,220	2.6%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$28.1	\$63.1	\$91.2	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	9,520	\$405.8
Real Estate and Rental	190	\$37.3
Manufacturing	50	\$23.4
Retail Trade	340	\$18.8
Finance and Insurance	100	\$14.7
Accommodation and Food Services	240	\$12.4
Wholesale Trade	80	\$11.9
Administrative and Waste Services	170	\$10.6
Professional - Scientific and Tech Services	100	\$9.7
All other industries	440	\$46.9
Total	11,220	\$591.5

NAICS: North American Industry Classification System

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