

LONG TERM CARE ECONOMIC IMPACT STATISTICS

NEVADA

NURSING FACILITIES, STAFF & PATIENTS *In Nevada*

49 Nursing Facilities
6,074 Employees
4,699 Patients Cared for Every Day

16% of patients rely on Medicare; 61% rely on Medicaid; 23% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Nevada*

\$540.9 million or 0.4% of state economic activity
(direct effect)

\$805.1 million or 0.7% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

| | Economic Activity (in millions) | Employment (jobs) |
|----------------------------|------------------------------------|----------------------|
| Health and Social Services | \$570.0 | 9,860 |
| Real Estate and Rental | 180.9 | 1,300 |
| Retail Trade | 23.8 | 330 |
| Finance and Insurance | 8.8 | 10 |
| Accommodation/Food Svcs | 8.3 | 100 |
| All Industries and Sectors | \$ 805.1 | 11,730 |

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

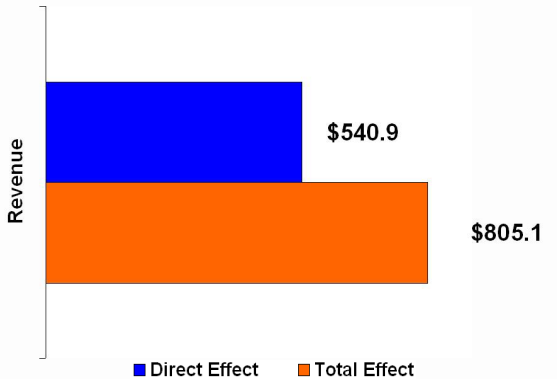
Economic Impact of Long Term Care Facilities

Nevada

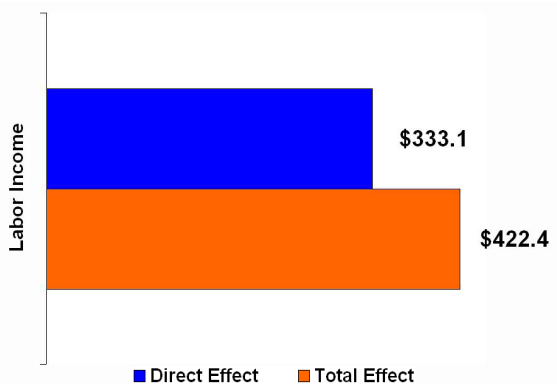
January 2009

Long Term Care (LTC) facilities* support an estimated \$805.1 million or 0.7% of the state's economic activity

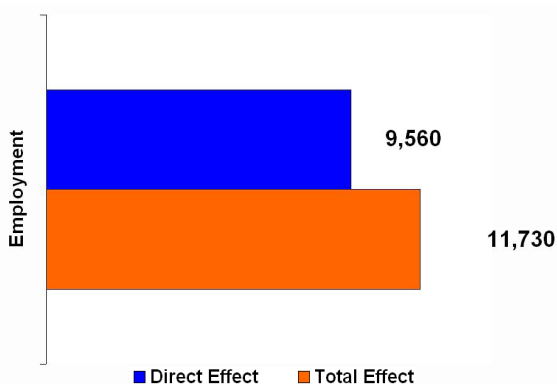
LTC facilities support \$805.1 million in revenue...



LTC facilities support \$422.4 million in labor income...



LTC facilities contribute to approximately 11,730 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Nevada represents...

- 0.4% of economic activity
- 0.4% of labor income
- 0.6% of employment

LTC facilities' **total** economic impact on Nevada supports...

- 0.7% of economic activity
- 0.6% of labor income
- 0.7% of employment

LTC facilities generate \$129.6 million in tax revenue...

- \$31.7 million in state/local taxes
- \$97.9 million in federal taxes

Demographics of Nevada

| | |
|--------------------------------|-----------------|
| Population (2007) | 2.5 million |
| % Population 65+ years (2007) | 11.1% |
| % Population 85+ years (2007) | 1.1% |
| State economic activity (2007) | \$120.5 billion |

Prepared by:

Economic Impact of Long Term Care Facilities

Nevada

January 2009

Summary: Economic Impact of LTC Facilities

| Estimated Impact | Direct | Indirect | Induced | Total | % of Total State Activity |
|---------------------------------------|-------------|----------|---------|---------|---------------------------|
| Output (in millions of dollars) | \$540.9 | \$81.0 | \$183.1 | \$805.1 | 0.7% |
| Labor Income (in millions of dollars) | \$333.1 | \$28.0 | \$61.3 | \$422.4 | 0.6% |
| Employment (jobs) | 9,560 | 670 | 1,510 | 11,730 | 0.7% |
| Estimated Impact | State/Local | Federal | Total | | |
| Tax (in millions of dollars) | \$31.7 | \$97.9 | \$129.6 | - | |

LTC facilities support other industries and sectors statewide...

| Industry/Sector | Estimated Impact | |
|---|-------------------|---------------------------------|
| | Employment (jobs) | Economic Activity (in millions) |
| Health and Social Services | 9,860 | \$570.0 |
| Real Estate and Rental | 1,300 | \$180.9 |
| Retail Trade | 330 | \$23.8 |
| Finance and Insurance | 10 | \$8.8 |
| Accommodation and Food Services | 100 | \$8.3 |
| Professional - Scientific and Tech Services | 30 | \$4.5 |
| Manufacturing | 80 | \$3.3 |
| Wholesale Trade | 10 | \$2.3 |
| Administrative and Waste Services | 10 | \$1.4 |
| All other industries | 10 | \$1.7 |
| Total | 11,730 | \$805.1 |

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

Direct Effect represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

Indirect Effect represents the impact (e.g., change in employment or revenues) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.

Induced Effect represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Shelley Berkley (D-NV)
 Nevada – Congressional District 1

NURSING FACILITIES, STAFF & PATIENTS *In Nevada*

17 Nursing Facilities
 2,377 Employees
 1,840 Patients Cared for Every Day

16% of patients rely on Medicare; 63% rely on Medicaid; 21% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Nevada*

| | | |
|-----------------|---------|---|
| \$163.3 million | or 0.5% | of state economic activity (direct effect) |
| \$241.8 million | or 0.7% | of state economic activity (total impact) |

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

| | Economic Activity (in millions) | Employment (jobs) |
|-----------------------------------|------------------------------------|----------------------|
| Health and Social Services | \$172.7 | 2,980 |
| Real Estate and Rental | 16.4 | 70 |
| Retail Trade | 8.1 | 110 |
| Finance and Insurance | 6.9 | 40 |
| Accommodation/Food Svcs | 6.2 | 80 |
| All Industries and Sectors | \$241.8 | 3,540 |

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

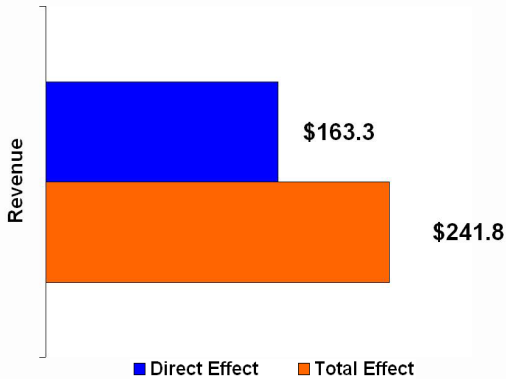
Economic Impact of Long Term Care Facilities

Nevada - Congressional District 1

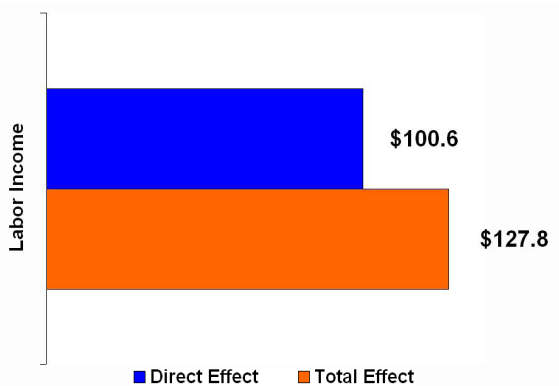
January 2009

Long Term Care (LTC) facilities* support an estimated \$241.8 million or 0.7% of the district's economic activity

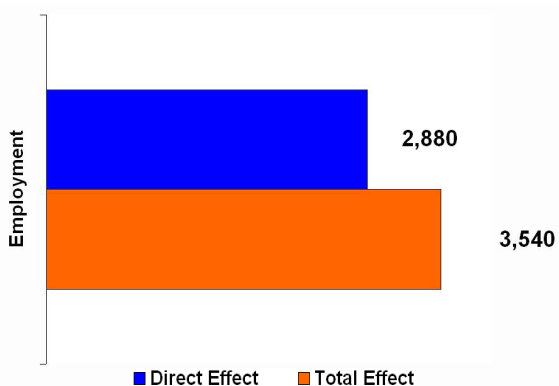
LTC facilities support \$241.8 million in revenue...



LTC facilities support \$127.8 million in labor income...



LTC facilities contribute to approximately 3,540 jobs...



LTC facilities' **direct** economic impact on Nevada - Congressional District 1 represents...

- 0.5% of economic activity
- 0.4% of labor income
- 0.6% of employment

LTC facilities' **total** economic impact on Nevada - Congressional District 1 supports...

- 0.7% of economic activity
- 0.6% of labor income
- 0.8% of employment

LTC facilities generate \$39.2 million in tax revenue...

- \$9.4 million in state/local taxes
- \$29.8 million in federal taxes

Demographics of Nevada - Congressional District 1

| | |
|-----------------------------------|----------------|
| Population (2007) | 863,000 |
| % Population 65+ years (2007) | 10.0% |
| % Population 85+ years (2007) | 1.0% |
| District economic activity (2007) | \$35.4 billion |

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Nevada - Congressional District 1

January 2009

Summary: Economic Impact of LTC Facilities

| Estimated Impact | Direct | Indirect | Induced | Total | % of Total District Activity |
|---------------------------------------|-------------|----------|---------|---------|------------------------------|
| Output (in millions of dollars) | \$163.3 | \$23.8 | \$54.7 | \$241.8 | 0.7% |
| Labor Income (in millions of dollars) | \$100.6 | \$8.4 | \$18.9 | \$127.8 | 0.6% |
| Employment (jobs) | 2,880 | 200 | 460 | 3,540 | 0.8% |
| Estimated Impact | State/Local | Federal | Total | | |
| Tax (in millions of dollars) | \$9.4 | \$29.8 | \$39.2 | - | |

LTC facilities support other industries and sectors districtwide...

| Industry/Sector | Estimated Impact | |
|---|-------------------|---------------------------------|
| | Employment (jobs) | Economic Activity (in millions) |
| Health and Social Services | 2,980 | \$172.7 |
| Real Estate and Rental | 70 | \$16.4 |
| Retail Trade | 110 | \$8.1 |
| Finance and Insurance | 40 | \$6.9 |
| Accommodation and Food Services | 80 | \$6.2 |
| Professional - Scientific and Tech Services | 40 | \$5.5 |
| Wholesale Trade | 20 | \$3.7 |
| Administrative and Waste Services | 70 | \$3.4 |
| Information | 10 | \$3.0 |
| All other industries | 120 | \$15.9 |
| Total | 3,540 | \$241.8 |

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

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Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Dean Heller (R-NV)
 Nevada – Congressional District 2

NURSING FACILITIES, STAFF & PATIENTS *In Nevada*

22 Nursing Facilities
 2,194 Employees
 1,674 Patients Cared for Every Day

17% of patients rely on Medicare; 61% rely on Medicaid; 21% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Nevada*

| | | |
|-----------------|---------|---|
| \$190.0 million | or 0.5% | of state economic activity (direct effect) |
| \$283.8 million | or 0.7% | of state economic activity (total impact) |

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

| | Economic Activity (in millions) | Employment (jobs) |
|----------------------------|------------------------------------|----------------------|
| Health and Social Services | \$200.1 | 3,460 |
| Real Estate and Rental | 19.3 | 80 |
| Retail Trade | 9.6 | 130 |
| Accommodation/Food Svcs | 7.3 | 100 |
| Finance and Insurance | 7.1 | 40 |
| All Industries and Sectors | \$283.8 | 4,120 |

“Long Term Care Facilities” include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Nevada - Congressional District 2

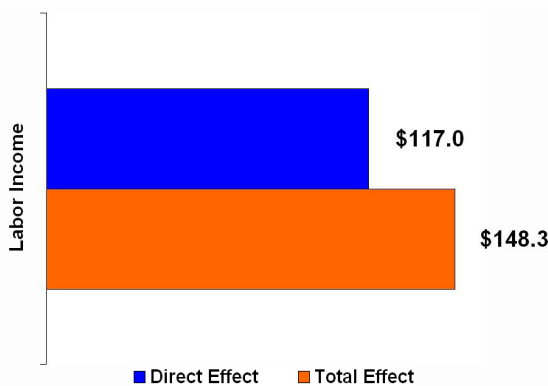
January 2009

Long Term Care (LTC) facilities* support an estimated \$283.8 million or 0.7% of the district's economic activity

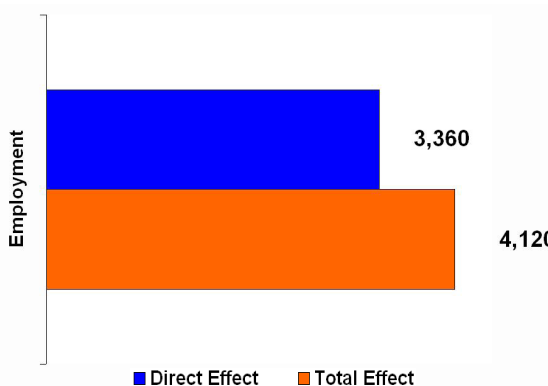
LTC facilities support \$283.8 million in revenue...



LTC facilities support \$148.3 million in labor income...



LTC facilities contribute to approximately 4,120 jobs...



LTC facilities' **direct** economic impact on Nevada - Congressional District 2 represents...

- 0.5% of economic activity
- 0.5% of labor income
- 0.6% of employment

LTC facilities' **total** economic impact on Nevada - Congressional District 2 supports...

- 0.7% of economic activity
- 0.6% of labor income
- 0.8% of employment

LTC facilities generate \$42.8 million in tax revenue...

- \$10.9 million in state/local taxes
- \$31.9 million in federal taxes

Demographics of Nevada - Congressional District 2

| | |
|-----------------------------------|----------------|
| Population (2007) | 810,000 |
| % Population 65+ years (2007) | 11.5% |
| % Population 85+ years (2007) | 1.3% |
| District economic activity (2007) | \$41.8 billion |

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Nevada - Congressional District 2

January 2009

Summary: Economic Impact of LTC Facilities

| Estimated Impact | Direct | Indirect | Induced | Total | % of Total District Activity |
|---------------------------------------|-------------|----------|---------|---------|------------------------------|
| Output (in millions of dollars) | \$190.0 | \$28.2 | \$65.6 | \$283.8 | 0.7% |
| Labor Income (in millions of dollars) | \$117.0 | \$9.7 | \$21.6 | \$148.3 | 0.6% |
| Employment (jobs) | 3,360 | 230 | 530 | 4,120 | 0.8% |
| Estimated Impact | State/Local | Federal | Total | | |
| Tax (in millions of dollars) | \$10.9 | \$31.9 | \$42.8 | - | |

LTC facilities support other industries and sectors districtwide...

| Industry/Sector | Estimated Impact | |
|---|-------------------|---------------------------------|
| | Employment (jobs) | Economic Activity (in millions) |
| Health and Social Services | 3,460 | \$200.1 |
| Real Estate and Rental | 80 | \$19.3 |
| Retail Trade | 130 | \$9.6 |
| Accommodation and Food Services | 100 | \$7.3 |
| Finance and Insurance | 40 | \$7.1 |
| Professional - Scientific and Tech Services | 50 | \$6.0 |
| Manufacturing | 20 | \$5.6 |
| Wholesale Trade | 30 | \$4.4 |
| Administrative and Waste Services | 70 | \$3.7 |
| All other industries | 160 | \$20.6 |
| Total | 4,120 | \$283.8 |

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Dina Titus (D-NV)
Nevada – Congressional District 3

NURSING FACILITIES, STAFF & PATIENTS *In Nevada*

10 Nursing Facilities
1,507 Employees
1,185 Patients Cared for Every Day

15% of patients rely on Medicare; 56% rely on Medicaid; 29% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Nevada*

\$161.9 million or 0.3% of state economic activity
(direct effect)
\$235.0 million or 0.5% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

| | Economic Activity (in millions) | Employment (jobs) |
|----------------------------|------------------------------------|----------------------|
| Health and Social Services | \$169.4 | 2,930 |
| Real Estate and Rental | 15.3 | 60 |
| Retail Trade | 7.9 | 110 |
| Finance and Insurance | 6.3 | 40 |
| Accommodation/Food Svcs | 6 | 80 |
| All Industries and Sectors | \$235.0 | 3,460 |

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Nevada - Congressional District 3

January 2009

Long Term Care (LTC) facilities* support an estimated \$235.0 million or 0.5% of the district's economic activity

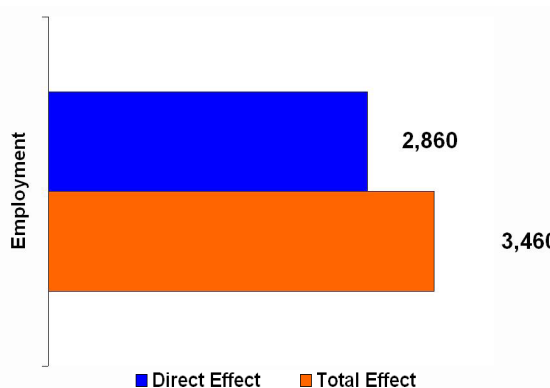
LTC facilities support \$235.0 million in revenue...



LTC facilities support \$124.7 million in labor income...



LTC facilities contribute to approximately 3,460 jobs...



LTC facilities' **direct** economic impact on Nevada - Congressional District 3 represents...

- 0.3% of economic activity
- 0.3% of labor income
- 0.5% of employment

LTC facilities' **total** economic impact on Nevada - Congressional District 3 supports...

- 0.5% of economic activity
- 0.4% of labor income
- 0.5% of employment

LTC facilities generate \$38.3 million in tax revenue...

- \$9.1 million in state/local taxes
- \$29.2 million in federal taxes

Demographics of Nevada - Congressional District 3

| | |
|-----------------------------------|----------------|
| Population (2007) | 823,000 |
| % Population 65+ years (2007) | 11.8% |
| % Population 85+ years (2007) | 1.0% |
| District economic activity (2007) | \$47.3 billion |

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Prepared by:

Economic Impact of Long Term Care Facilities

Nevada - Congressional District 3

January 2009

Summary: Economic Impact of LTC Facilities

| Estimated Impact | Direct | Indirect | Induced | Total | % of Total District Activity |
|---------------------------------------|-------------|----------|---------|---------|------------------------------|
| Output (in millions of dollars) | \$161.9 | \$23.1 | \$50.0 | \$235.0 | 0.5% |
| Labor Income (in millions of dollars) | \$99.7 | \$8.1 | \$16.9 | \$124.7 | 0.4% |
| Employment (jobs) | 2,860 | 190 | 410 | 3,460 | 0.5% |
| Estimated Impact | State/Local | Federal | Total | | |
| Tax (in millions of dollars) | \$9.1 | \$29.2 | \$38.3 | - | |

LTC facilities support other industries and sectors districtwide...

| Industry/Sector | Estimated Impact | |
|---|-------------------|---------------------------------|
| | Employment (jobs) | Economic Activity (in millions) |
| Health and Social Services | 2,930 | \$169.4 |
| Real Estate and Rental | 60 | \$15.3 |
| Retail Trade | 110 | \$7.9 |
| Finance and Insurance | 40 | \$6.3 |
| Accommodation and Food Services | 80 | \$6.0 |
| Professional - Scientific and Tech Services | 40 | \$5.2 |
| Wholesale Trade | 20 | \$3.6 |
| Manufacturing | 10 | \$3.5 |
| Administrative and Waste Services | 60 | \$3.1 |
| All other industries | 110 | \$14.7 |
| Total | 3,460 | \$235.0 |

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

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