

LONG TERM CARE ECONOMIC IMPACT STATISTICS

NEW HAMPSHIRE

NURSING FACILITIES, STAFF & PATIENTS *In New Hampshire*

80 Nursing Facilities
 9,766 Employees
 6,941 Patients Cared for Every Day

14% of patients rely on Medicare; 64% rely on Medicaid; 22% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To New Hampshire*

\$777.2 million or 1.3% of state economic activity
 (direct effect)
 \$1,240.7 million or 2.1% of state economic activity
 (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$844.5	14,730
Real Estate and Rental	310.4	2,140
Retail Trade	38.4	610
Finance and Insurance	17.0	20
Manufacturing	9.3	170
All Industries and Sectors	\$ 1,240.7	17,950

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

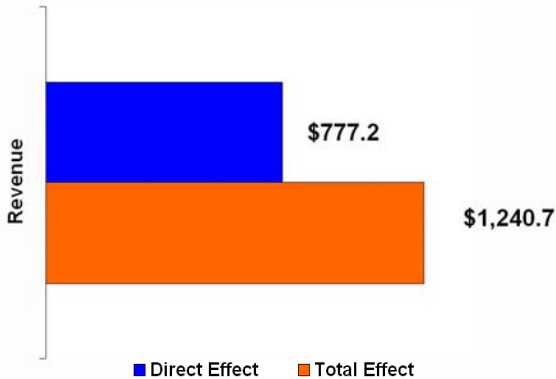
Economic Impact of Long Term Care Facilities

New Hampshire

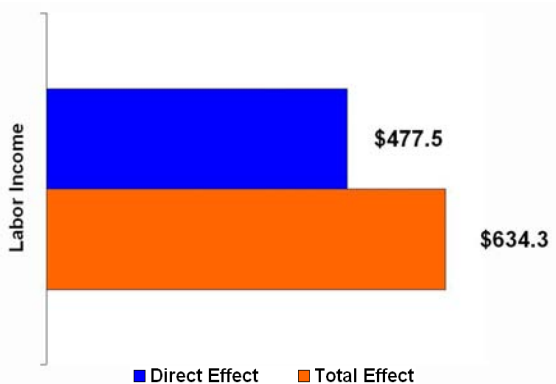
January 2009

Long Term Care (LTC) facilities* support an estimated \$1.2 billion or 2.1% of the state's economic activity

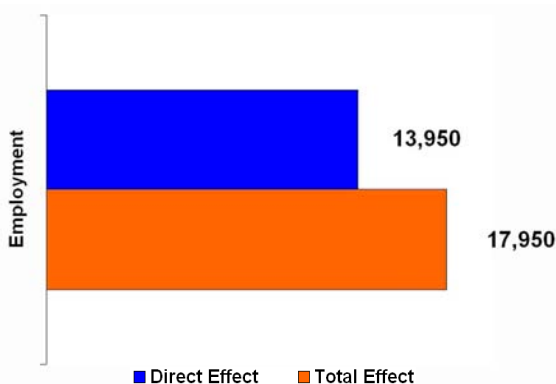
LTC facilities support \$1,240.7 million in revenue...



LTC facilities support \$634.3 million in labor income...



LTC facilities contribute to approximately 17,950 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on New Hampshire represents...

- 1.3% of economic activity
- 1.2% of labor income
- 1.7% of employment

LTC facilities' **total** economic impact on New Hampshire supports...

- 2.1% of economic activity
- 1.6% of labor income
- 2.1% of employment

LTC facilities generate \$203.5 million in tax revenue...

- \$53.4 million in state/local taxes
- \$150.1 million in federal taxes

Demographics of New Hampshire

Population (2007)	1.3 million
% Population 65+ years (2007)	12.4%
% Population 85+ years (2007)	1.8%
State economic activity (2007)	\$59.5 billion

Prepared by:

Economic Impact of Long Term Care Facilities

New Hampshire

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$777.2	\$138.6	\$324.9	\$1,240.7	2.1%
Labor Income (in millions of dollars)	\$477.5	\$46.2	\$110.6	\$634.3	1.6%
Employment (jobs)	13,950	1,060	2,940	17,950	2.1%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$53.4	\$150.1	\$203.5	-	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	14,730	\$844.5
Real Estate and Rental	2,140	\$310.4
Retail Trade	610	\$38.4
Finance and Insurance	20	\$17.0
Manufacturing	170	\$9.3
Professional - Scientific and Tech Services	170	\$7.3
Accommodation and Food Services	60	\$6.8
Administrative and Waste Services	10	\$2.4
Wholesale Trade	10	\$2.2
All other industries	40	\$2.4
Total	17,950	\$1,240.7

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

Direct Effect represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as direct final demand changes.

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Induced Effect represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of direct final demand changes.

Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Carol Shea-Porter (D-NH)
New Hampshire – Congressional District 1

NURSING FACILITIES, STAFF & PATIENTS *In New Hampshire*

41 Nursing Facilities
4,765 Employees
3,514 Patients Cared for Every Day

15% of patients rely on Medicare; 64% rely on Medicaid; 21% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To New Hampshire*

\$392.9 million or 1.4% of state economic activity
(direct effect)
\$620.8 million or 2.2% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$421.6	7,410
Real Estate and Rental	44.4	180
Finance and Insurance	21.8	110
Retail Trade	21.4	310
Manufacturing	15.4	50
All Industries and Sectors	\$620.8	9,050

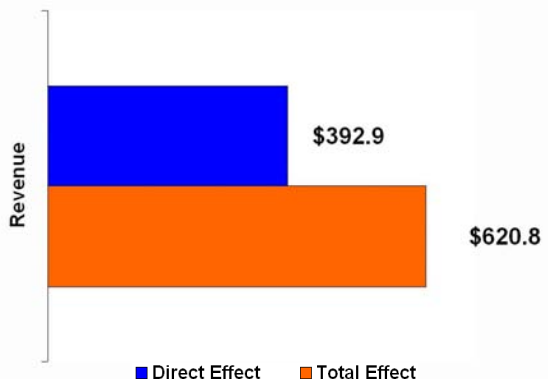
"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

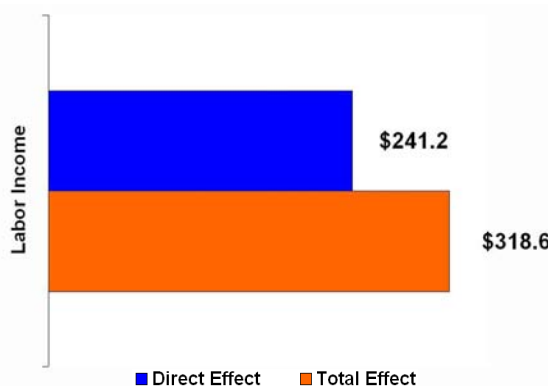
New Hampshire - Congressional District 1 January 2009

Long Term Care (LTC) facilities* support an estimated \$620.8 million or 2.2% of the district's economic activity

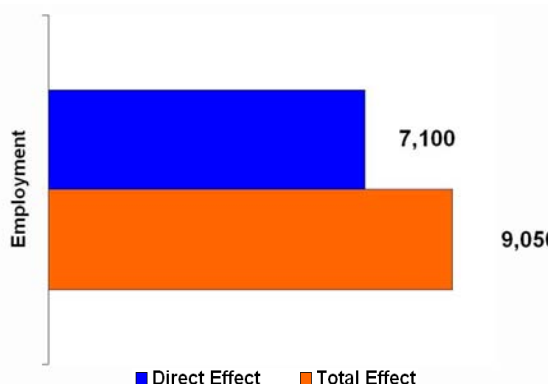
LTC facilities support \$620.8 million in revenue...



LTC facilities support \$318.6 million in labor income...



LTC facilities contribute to approximately 9,050 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on New Hampshire - Congressional District 1 represents...

- 1.4% of economic activity
- 1.3% of labor income
- 1.8% of employment

LTC facilities' **total** economic impact on New Hampshire - Congressional District 1 supports...

- 2.2% of economic activity
- 1.7% of labor income
- 2.3% of employment

LTC facilities generate \$101.9 million in tax revenue...

- \$26.4 million in state/local taxes
- \$75.6 million in federal taxes

Demographics of New Hampshire - Congressional District 1

Population (2007)	656,000
% Population 65+ years (2007)	12.1%
% Population 85+ years (2007)	1.7%
District economic activity (2007)	\$28.6 billion

Prepared by:

Economic Impact of Long Term Care Facilities

New Hampshire - Congressional District 1 January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$392.9	\$70.2	\$157.6	\$620.8	2.2%
Labor Income (in millions of dollars)	\$241.2	\$23.6	\$53.8	\$318.6	1.7%
Employment (jobs)	7,100	540	1,410	9,050	2.3%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$26.4	\$75.6	\$101.9	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	7,410	\$421.6
Real Estate and Rental	180	\$44.4
Finance and Insurance	110	\$21.8
Retail Trade	310	\$21.4
Manufacturing	50	\$15.4
Professional - Scientific and Tech Services	120	\$14.5
Accommodation and Food Services	240	\$13.9
Administrative and Waste Services	150	\$10.7
Wholesale Trade	50	\$10.1
All other industries	430	\$47.0
Total	9,050	\$620.8

NAICS: North American Industry Classification System

Note:

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Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Paul W. Hodes (D-NH)
New Hampshire – Congressional District 2

NURSING FACILITIES, STAFF & PATIENTS *In New Hampshire*

39 Nursing Facilities
5,002 Employees
3,427 Patients Cared for Every Day

13% of patients rely on Medicare; 65% rely on Medicaid; 22% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To New Hampshire*

\$380.9 million or 1.2% of state economic activity
(direct effect)
\$598.3 million or 1.9% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$409.7	7,120
Real Estate and Rental	42.6	170
Retail Trade	21.9	320
Finance and Insurance	20.5	100
Manufacturing	14.4	40
All Industries and Sectors	\$598.3	8,700

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

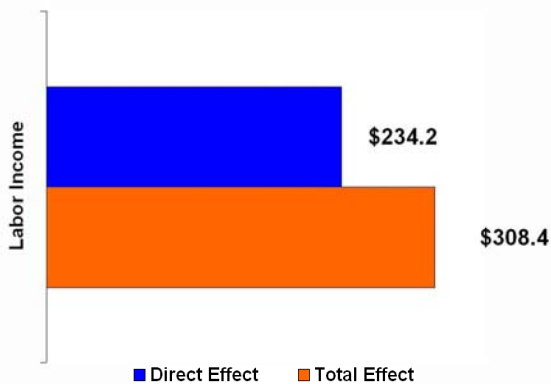
New Hampshire - Congressional District 2 January 2009

Long Term Care (LTC) facilities* support an estimated \$598.3 million or 1.9% of the district's economic activity

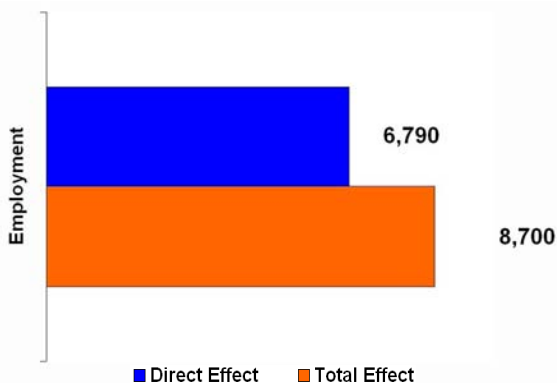
LTC facilities support \$598.3 million in revenue...



LTC facilities support \$308.4 million in labor income...



LTC facilities contribute to approximately 8,700 jobs...



LTC facilities' **direct** economic impact on New Hampshire - Congressional District 2 represents...

- 1.2% of economic activity
- 1.1% of labor income
- 1.5% of employment

LTC facilities' **total** economic impact on New Hampshire - Congressional District 2 supports...

- 1.9% of economic activity
- 1.5% of labor income
- 1.9% of employment

LTC facilities generate \$98.5 million in tax revenue...

- \$25.6 million in state/local taxes
- \$72.9 million in federal taxes

Demographics of New Hampshire - Congressional District 2

Population (2007)	659,000
% Population 65+ years (2007)	12.7%
% Population 85+ years (2007)	1.9%
District economic activity (2007)	\$31.7 billion

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Prepared by:

Economic Impact of Long Term Care Facilities

New Hampshire - Congressional District 2 January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$380.9	\$63.5	\$154.0	\$598.3	1.9%
Labor Income (in millions of dollars)	\$234.2	\$21.6	\$52.6	\$308.4	1.5%
Employment (jobs)	6,790	500	1,410	8,700	1.9%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$25.6	\$72.9	\$98.5	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	7,120	\$409.7
Real Estate and Rental	170	\$42.6
Retail Trade	320	\$21.9
Finance and Insurance	100	\$20.5
Manufacturing	40	\$14.4
Accommodation and Food Services	230	\$13.6
Professional - Scientific and Tech Services	100	\$13.3
Administrative and Waste Services	150	\$10.0
Wholesale Trade	50	\$9.8
All other industries	410	\$42.3
Total	8,700	\$598.3

NAICS: North American Industry Classification System

Note:

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