

LONG TERM CARE ECONOMIC IMPACT STATISTICS

UTAH

NURSING FACILITIES, STAFF & PATIENTS *In Utah*

96 Nursing Facilities
7,608 Employees
5,358 Patients Cared for Every Day

18% of patients rely on Medicare; 54% rely on Medicaid; 29% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Utah*

\$896.8 million* or 0.9% of state economic activity
(direct effect)
\$1.5 billion* or 1.5% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$961.5	21,080
Real Estate and Rental	461.5	3,300
Manufacturing	46.8	810
Finance and Insurance	18.8	30
Retail Trade	11.7	230
All Industries and Sectors	\$ 1,544.3	25,910

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.
*\$1,544.3 million as reported in The Lewin Group Economic Impact LTC Facilities, January 2009.

Economic Impact of Long Term Care Facilities

Utah

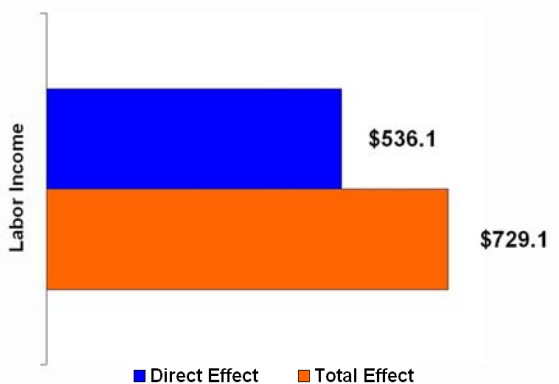
January 2009

Long Term Care (LTC) facilities* support an estimated \$1.5 billion or 1.5% of the state's economic activity

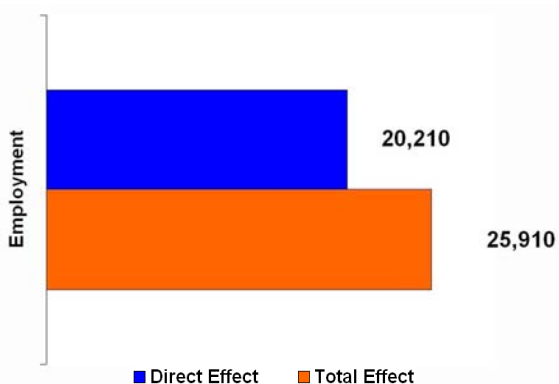
LTC facilities support \$1,544.3 million in revenue...



LTC facilities support \$729.1 million in labor income...



LTC facilities contribute to approximately 25,910 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Utah represents...

- 0.9% of economic activity
- 0.8% of labor income
- 1.3% of employment

LTC facilities' **total** economic impact on Utah supports...

- 1.5% of economic activity
- 1.1% of labor income
- 1.6% of employment

LTC facilities generate \$235.6 million in tax revenue...

- \$74.4 million in state/local taxes
- \$161.2 million in federal taxes

Demographics of Utah

Population (2007)	2.6 million
% Population 65+ years (2007)	8.8%
% Population 85+ years (2007)	1.1%
State economic activity (2007)	\$104.0 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Utah

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$896.8	\$224.2	\$423.4	\$1,544.3	1.5%
Labor Income (in millions of dollars)	\$536.1	\$64.7	\$128.3	\$729.1	1.1%
Employment (jobs)	20,210	1,860	3,840	25,910	1.6%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$74.4	\$161.2	\$235.6	-	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	21,080	\$961.5
Real Estate and Rental	3,300	\$461.5
Manufacturing	810	\$46.8
Finance and Insurance	30	\$18.8
Retail Trade	230	\$11.7
Professional - Scientific and Tech Services	230	\$11.7
Wholesale Trade	80	\$9.2
Accommodation and Food Services	100	\$8.9
Administrative and Waste Services	30	\$6.2
All other industries	30	\$7.9
Total	25,910	\$1,544.3

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Total Impact is the sum of the direct, indirect and induced effects.

Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Rob Bishop (R-UT)
Utah – Congressional District 1

NURSING FACILITIES, STAFF & PATIENTS *In Utah*

28 Nursing Facilities
2,678 Employees
1,751 Patients Cared for Every Day

17% of patients rely on Medicare; 52% rely on Medicaid; 31% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Utah*

\$325.3 million	or 0.7%	of state economic activity (direct effect)
\$527.6 million	or 1.2%	of state economic activity (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$342.3	7,490
Real Estate and Rental	33.8	200
Manufacturing	27.1	60
Finance and Insurance	19.3	100
Retail Trade	15.1	220
All Industries and Sectors	\$527.6	9,030

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

Economic Impact of Long Term Care Facilities

Utah - Congressional District 1

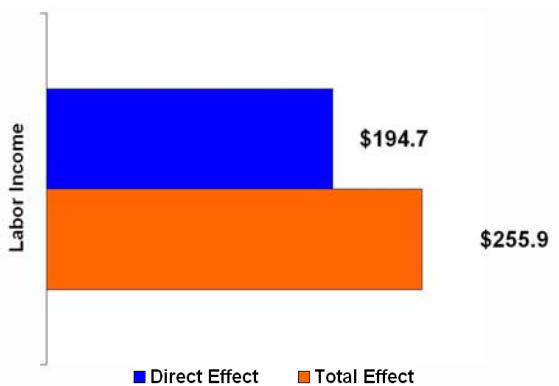
January 2009

Long Term Care (LTC) facilities* support an estimated \$527.6 million or 1.2% of the district's economic activity

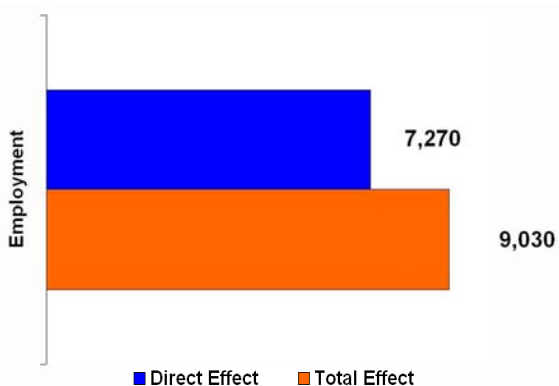
LTC facilities support \$527.6 million in revenue...



LTC facilities support \$255.9 million in labor income...



LTC facilities contribute to approximately 9,030 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Utah - Congressional District 1 represents...

- 0.7% of economic activity
- 0.7% of labor income
- 1.1% of employment

LTC facilities' **total** economic impact on Utah - Congressional District 1 supports...

- 1.2% of economic activity
- 0.9% of labor income
- 1.4% of employment

LTC facilities generate \$83.5 million in tax revenue...

- \$25.7 million in state/local taxes
- \$57.8 million in federal taxes

Demographics of Utah - Congressional District 1

Population (2007)	855,000
% Population 65+ years (2007)	8.9%
% Population 85+ years (2007)	1.1%
District economic activity (2007)	\$44.0 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Utah - Congressional District 1

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$325.3	\$77.3	\$125.0	\$527.6	1.2%
Labor Income (in millions of dollars)	\$194.7	\$22.9	\$38.3	\$255.9	0.9%
Employment (jobs)	7,270	640	1,110	9,030	1.4%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$25.7	\$57.8	\$83.5	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	7,490	\$342.3
Real Estate and Rental	200	\$33.8
Manufacturing	60	\$27.1
Finance and Insurance	100	\$19.3
Retail Trade	220	\$15.1
Professional - Scientific and Tech Services	120	\$14.1
Wholesale Trade	70	\$11.5
Accommodation and Food Services	190	\$10.5
Administrative and Waste Services	190	\$10.4
All other industries	390	\$43.6
Total	9,030	\$527.6

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

Economic Impact Definitions

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Jim Matheson (D-UT)
Utah – Congressional District 2

NURSING FACILITIES, STAFF & PATIENTS *In Utah*

45 Nursing Facilities
3,690 Employees
2,678 Patients Cared for Every Day

18% of patients rely on Medicare; 53% rely on Medicaid; 29% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Utah*

\$304.3 million	or 0.8%	of state economic activity (direct effect)
\$506.2 million	or 1.3%	of state economic activity (total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$324.8	6,940
Real Estate and Rental	35.3	180
Manufacturing	19.7	50
Finance and Insurance	18.6	100
Retail Trade	16.6	240
All Industries and Sectors	\$506.2	8,460

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

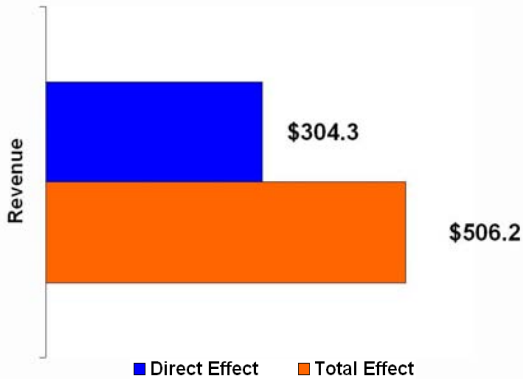
Economic Impact of Long Term Care Facilities

Utah - Congressional District 2

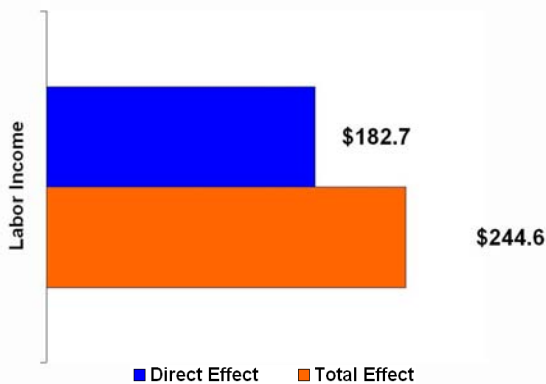
January 2009

Long Term Care (LTC) facilities* support an estimated \$506.2 million or 1.3% of the district's economic activity

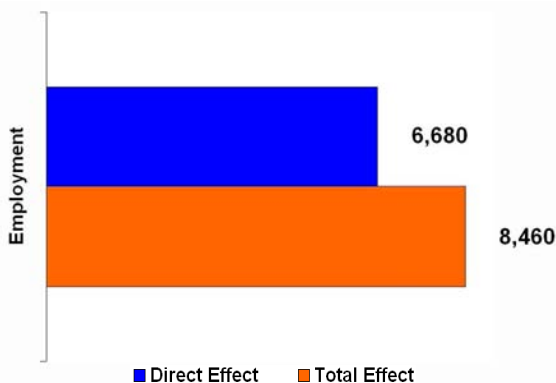
LTC facilities support \$506.2 million in revenue...



LTC facilities support \$244.6 million in labor income...



LTC facilities contribute to approximately 8,460 jobs...



*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

LTC facilities' **direct** economic impact on Utah - Congressional District 2 represents...

- 0.8% of economic activity
- 0.8% of labor income
- 1.2% of employment

LTC facilities' **total** economic impact on Utah - Congressional District 2 supports...

- 1.3% of economic activity
- 1.0% of labor income
- 1.5% of employment

LTC facilities generate \$75.1 million in tax revenue...

- \$23.7 million in state/local taxes
- \$51.4 million in federal taxes

Demographics of Utah - Congressional District 2

Population (2007)	847,000
% Population 65+ years (2007)	11.3%
% Population 85+ years (2007)	1.6%
District economic activity (2007)	\$37.5 billion

Prepared by:

Economic Impact of Long Term Care Facilities

Utah - Congressional District 2

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$304.3	\$67.2	\$134.7	\$506.2	1.3%
Labor Income (in millions of dollars)	\$182.7	\$20.0	\$42.0	\$244.6	1.0%
Employment (jobs)	6,680	560	1,210	8,460	1.5%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$23.7	\$51.4	\$75.1	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	6,940	\$324.8
Real Estate and Rental	180	\$35.3
Manufacturing	50	\$19.7
Finance and Insurance	100	\$18.6
Retail Trade	240	\$16.6
Professional - Scientific and Tech Services	110	\$12.9
Accommodation and Food Services	200	\$11.1
Wholesale Trade	60	\$10.2
Administrative and Waste Services	170	\$9.3
All other industries	410	\$47.7
Total	8,460	\$506.2

NAICS: North American Industry Classification System

Note:

Numbers may not add due to rounding.

Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
 Population data: U.S. Census Bureau, <http://www.census.gov/>

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Labor Income is the sum of employee compensation and proprietary income.

Prepared by:

LONG TERM CARE ECONOMIC IMPACT STATISTICS

Representative Jason Chaffetz (R-UT)
Utah – Congressional District 3

NURSING FACILITIES, STAFF & PATIENTS *In Utah*

23 Nursing Facilities
1,235 Employees
929 Patients Cared for Every Day

18% of patients rely on Medicare; 59% rely on Medicaid; 23% pay for care with private or other funds.

LONG TERM CARE'S ECONOMIC IMPACT *Direct & Indirect Contribution To Utah*

\$242.1 million or 0.9% of state economic activity
(direct effect)
\$388.9 million or 1.4% of state economic activity
(total impact)

TOP 5 INDUSTRIES/SECTORS SUPPORTED BY LONG TERM CARE

	Economic Activity (in millions)	Employment (jobs)
Health and Social Services	\$255.7	5,590
Real Estate and Rental	25.2	130
Manufacturing	15.5	50
Finance and Insurance	13.7	70
Retail Trade	12.9	190
All Industries and Sectors	\$388.9	6,730

"Long Term Care Facilities" include nursing facilities, assisted living and other long term care residential facilities.

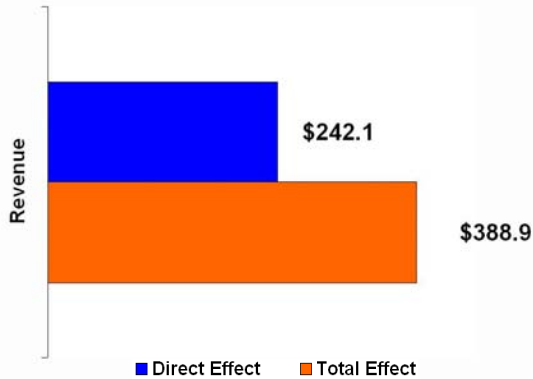
Economic Impact of Long Term Care Facilities

Utah - Congressional District 3

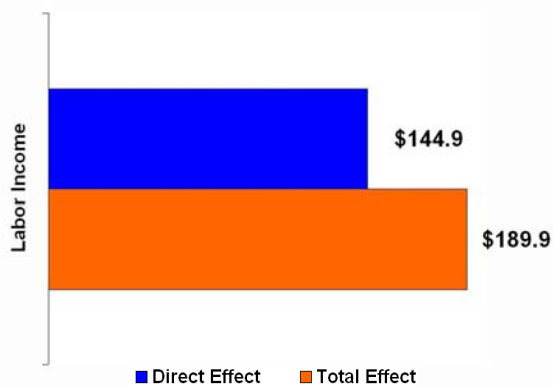
January 2009

Long Term Care (LTC) facilities* support an estimated \$388.9 million or 1.4% of the district's economic activity

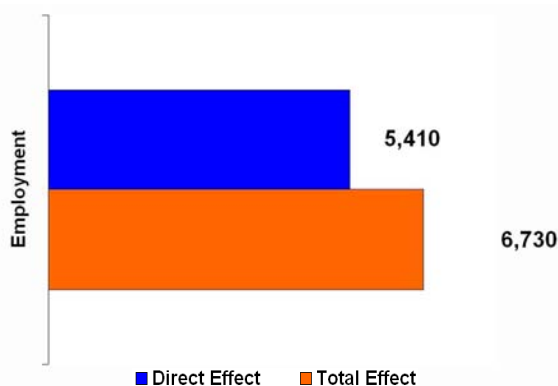
LTC facilities support \$388.9 million in revenue...



LTC facilities support \$189.9 million in labor income...



LTC facilities contribute to approximately 6,730 jobs...



LTC facilities' **direct** economic impact on Utah - Congressional District 3 represents...

- 0.9% of economic activity
- 0.8% of labor income
- 1.3% of employment

LTC facilities' **total** economic impact on Utah - Congressional District 3 supports...

- 1.4% of economic activity
- 1.1% of labor income
- 1.7% of employment

LTC facilities generate \$57.5 million in tax revenue...

- \$17.8 million in state/local taxes
- \$39.7 million in federal taxes

Demographics of Utah - Congressional District 3

Population (2007)	848,000
% Population 65+ years (2007)	6.4%
% Population 85+ years (2007)	0.8%
District economic activity (2007)	\$27.0 billion

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Prepared by:

Economic Impact of Long Term Care Facilities

Utah - Congressional District 3

January 2009

Summary: Economic Impact of LTC Facilities

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$242.1	\$53.3	\$93.6	\$388.9	1.4%
Labor Income (in millions of dollars)	\$144.9	\$15.8	\$29.3	\$189.9	1.1%
Employment (jobs)	5,410	450	860	6,730	1.7%
Estimated Impact	State/Local	Federal	Total		
Tax (in millions of dollars)	\$17.8	\$39.7	\$57.5	-	

LTC facilities support other industries and sectors districtwide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions)
Health and Social Services	5,590	\$255.7
Real Estate and Rental	130	\$25.2
Manufacturing	50	\$15.5
Finance and Insurance	70	\$13.7
Retail Trade	190	\$12.9
Professional - Scientific and Tech Services	80	\$9.2
Wholesale Trade	50	\$9
Accommodation and Food Services	150	\$8
Administrative and Waste Services	130	\$7
All other industries	290	\$32.8
Total	6,730	\$388.9

NAICS: North American Industry Classification System

Note:

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Sources:

Economic impact analysis: The Lewin Group analysis using Impact Analysis for Planning (IMPLAN) software, Minnesota IMPLAN Group, Inc, 2007 data
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