

Economic Impact of Long Term Care Facilities Wisconsin

January, 2011

**Long Term Care (LTC) facilities* support an estimated
\$7.5 billion (3.1%) of the state's economic activity**

Jobs

Direct	Total	Industry Rank
75,100 employees 2.2% of employment	105,700 employees 3.1% of employment	8

Labor Income

Direct	Total	Industry Rank
\$2.2 billion 1.6% of labor income	\$3.3 billion 2.4% of labor income	12

Economic Activity

Direct	Total	Industry Rank
\$4.1 billion 1.7% of economic activity	\$7.5 billion 3.1% of economic activity	23

Tax Revenue

State/Local	Federal	Total
\$219.7 million	\$587.9 million	\$807.6 million

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$4,089.5	\$1,298.0	\$2,142.3	\$7,529.8	3.1%
Labor Income (in millions of dollars)	\$2,245.7	\$398.3	\$696.3	\$3,340.3	2.4%
Employment (jobs)	75,100	11,030	19,580	105,700	3.1%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$219.7	\$587.9	\$807.6	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	75,100	\$4,089.5
Imputed Rental Activity for Owner-Occupied Dwellings	0	266.1
Real Estate Establishments	2,900	256.9
Wholesale Trade Businesses	920	161.2
Insurance Carriers	560	160.6
Food Services and Drinking Places	3,130	156.1
Private Hospitals	1,120	143.1
Offices of Physicians, Dentists, and Other Health Care Providers	850	118.9
Electric Power Generation, Transmission	140	83.9
All Other Industries	20,980	2,093.5

Economic Impact Definitions

- **Direct Effect** represents the impact (e.g., change in employment or revenues) for the expenditures and/or production values specified as directed final demand changes.
- **Indirect Effect** represents the impact (e.g., change in employment or revenues) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.
- **Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of final demand changes.
- **Total Impact** is the sum of the direct, indirect and induced effects.
- **Labor Income** is the sum of employee compensation and proprietary income.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 1

January, 2011

Long Term Care (LTC) facilities* support an estimated \$807.7 million (3.3%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
8,450 employees 2.5% of employment	11,600 employees 3.4% of employment	8

Labor Income

Direct	Total	Industry Rank
\$270.3 million 2.0% of labor income	\$377.1 million 2.7% of labor income	8

Economic Activity

Direct	Total	Industry Rank
\$479.2 million 1.9% of economic activity	\$807.7 million 3.3% of economic activity	18

Tax Revenue

State/Local	Federal	Total
\$38.9 million	\$65.7 million	\$104.6 million

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 1

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$479.2	\$119.0	\$209.4	\$807.7	3.3%
Labor Income (in millions of dollars)	\$270.3	\$38.3	\$68.5	\$377.1	2.7%
Employment (jobs)	8,450	1,160	1,990	11,600	3.4%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$38.9	\$65.7	\$104.6	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	8,450	\$479.2
Imputed Rental Activity for Owner-Occupied Dwellings	0	30.2
Real Estate Establishments	340	26.6
Wholesale Trade Businesses	100	17.6
Food Services and Drinking Places	340	17.4
Private Hospitals	120	14.6
Offices of Physicians, Dentists, and Other Health Care Providers	100	13.3
Animal Slaughtering, Except Poultry	20	8.5
Monetary Authorities and Depository Credit Institutions	30	7.4
All Other Industries	2,100	192.9

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Economic Impact of Long Term Care Facilities Wisconsin Congressional District 2

January, 2011

Long Term Care (LTC) facilities* support an estimated \$833.8 million (2.4%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
8,710 employees 1.7% of employment	11,810 employees 2.4% of employment	10

Labor Income

Direct	Total	Industry Rank
\$259.9 million 1.2% of labor income	\$371.7 million 1.7% of labor income	16

Economic Activity

Direct	Total	Industry Rank
\$473.5 million 1.4% of economic activity	\$833.8 million 2.4% of economic activity	33

Tax Revenue

State/Local	Federal	Total
\$39.8 million	\$63.5 million	\$103.4 million

*Long Term Care (LTC) facilities include nursing homes, assisted living, and other residential care facilities. These facilities do not include government-owned or hospital-based facilities.

Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 2

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$473.5	\$144.9	\$215.4	\$833.8	2.4%
Labor Income (in millions of dollars)	\$259.9	\$42.8	\$69.1	\$371.7	1.7%
Employment (jobs)	8,710	1,180	1,920	11,810	2.4%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$39.8	\$63.5	\$103.4	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	8,710	\$473.5
Real Estate Establishments	390	36.6
Imputed Rental Activity for Owner-Occupied Dwellings	0	28.4
Insurance Carriers	60	17.9
Wholesale Trade Businesses	90	17.5
Food Services and Drinking Places	330	16.9
Offices of Physicians, Dentists, and Other Health Care Providers	90	12.5
Private Hospitals	90	12.3
Electric Power Generation, Transmission	20	9.4
All Other Industries	2,030	208.8

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Economic Impact of Long Term Care Facilities Wisconsin Congressional District 3

January, 2011

Long Term Care (LTC) facilities* support an estimated \$974.2 million (3.7%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
11,130 employees 2.6% of employment	15,060 employees 3.5% of employment	6

Labor Income

Direct	Total	Industry Rank
\$294.0 million 2.0% of labor income	\$420.7 million 2.9% of labor income	10

Economic Activity

Direct	Total	Industry Rank
\$563.6 million 2.1% of economic activity	\$974.2 million 3.7% of economic activity	21

Tax Revenue

State/Local	Federal	Total
\$42.9 million	\$71.4 million	\$114.3 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 3

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$563.6	\$157.8	\$252.7	\$974.2	3.7%
Labor Income (in millions of dollars)	\$294.0	\$46.3	\$80.4	\$420.7	2.9%
Employment (jobs)	11,130	1,440	2,490	15,060	3.5%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$42.9	\$71.4	\$114.3	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	11,130	\$563.6
Imputed Rental Activity for Owner-Occupied Dwellings	0	35.0
Real Estate Establishments	300	23.2
Insurance Carriers	110	22.2
Food Services and Drinking Places	450	21.2
Private Hospitals	150	20.2
Wholesale Trade Businesses	120	17.4
Offices of Physicians, Dentists, and Other Health Care Providers	110	14.1
Electric Power Generation, Transmission	30	11.5
All Other Industries	2,660	245.8

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- **Labor Income** is the sum of employee compensation and proprietary income.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 4

January, 2011

Long Term Care (LTC) facilities* support an estimated \$638.6 million (2.1%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
6,870 employees 1.6% of employment	8,880 employees 2.1% of employment	15

Labor Income

Direct	Total	Industry Rank
\$228.0 million 1.1% of labor income	\$305.3 million 1.5% of labor income	20

Economic Activity

Direct	Total	Industry Rank
\$401.7 million 1.3% of economic activity	\$638.6 million 2.1% of economic activity	34

Tax Revenue

State/Local	Federal	Total
\$25.5 million	\$44.7 million	\$70.2 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 4

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$401.7	\$109.6	\$127.2	\$638.6	2.1%
Labor Income (in millions of dollars)	\$228.0	\$34.4	\$42.9	\$305.3	1.5%
Employment (jobs)	6,870	910	1,110	8,880	2.1%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$25.5	\$44.7	\$70.2	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	6,870	\$401.7
Real Estate Establishments	220	27.3
Imputed Rental Activity for Owner-Occupied Dwellings	0	16.7
Insurance Carriers	40	12.8
Food Services and Drinking Places	200	11.3
Wholesale Trade Businesses	60	11.1
Private Hospitals	80	10.0
Offices of Physicians, Dentists, and Other Health Care Providers	50	7.6
Animal Slaughtering, Except Poultry	10	6.4
All Other Industries	1,350	133.7

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Economic Impact of Long Term Care Facilities Wisconsin Congressional District 5

January, 2011

Long Term Care (LTC) facilities* support an estimated \$1,139.4 million (3.0%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
11,340 employees 2.2% of employment	15,760 employees 3.1% of employment	7

Labor Income

Direct	Total	Industry Rank
\$361.6 million 1.6% of labor income	\$521.8 million 2.3% of labor income	13

Economic Activity

Direct	Total	Industry Rank
\$643.0 million 1.7% of economic activity	\$1,139.4 million 3.0% of economic activity	22

Tax Revenue

State/Local	Federal	Total
\$56.4 million	\$95.1 million	\$151.5 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 5

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$643.0	\$192.1	\$304.3	\$1,139.4	3.0%
Labor Income (in millions of dollars)	\$361.6	\$60.0	\$100.1	\$521.8	2.3%
Employment (jobs)	11,340	1,630	2,800	15,760	3.1%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$56.4	\$95.1	\$151.5	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	11,340	\$643.0
Real Estate Establishments	550	45.9
Imputed Rental Activity for Owner-Occupied Dwellings	0	40.8
Insurance Carriers	80	24.3
Food Services and Drinking Places	450	23.1
Wholesale Trade Businesses	120	22.9
Private Hospitals	170	21.2
Offices of Physicians, Dentists, and Other Health Care Providers	120	17.3
Animal Slaughtering, Except Poultry	20	10.8
All Other Industries	2,910	290.1

Economic Impact Definitions

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- **Labor Income** is the sum of employee compensation and proprietary income.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 6

January, 2011

Long Term Care (LTC) facilities* support an estimated \$1,035.9 million (3.0%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
11,390 employees 2.7% of employment	15,430 employees 3.7% of employment	5

Labor Income

Direct	Total	Industry Rank
\$334.3 million 2.1% of labor income	\$468.4 million 2.9% of labor income	9

Economic Activity

Direct	Total	Industry Rank
\$612.1 million 1.8% of economic activity	\$1,035.9 million 3.0% of economic activity	33

Tax Revenue

State/Local	Federal	Total
\$46.3 million	\$80.1 million	\$126.3 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities

Wisconsin Congressional District 6

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$612.1	\$152.9	\$271.0	\$1,035.9	3.0%
Labor Income (in millions of dollars)	\$334.3	\$47.0	\$87.1	\$468.4	2.9%
Employment (jobs)	11,390	1,380	2,660	15,430	3.7%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$46.3	\$80.1	\$126.3	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	11,390	\$612.1
Imputed Rental Activity for Owner-Occupied Dwellings	0	39.3
Insurance Carriers	90	23.6
Food Services and Drinking Places	500	23.1
Private Hospitals	160	20.4
Real Estate Establishments	260	20.0
Offices of Physicians, Dentists, and Other Health Care Providers	130	18.0
Wholesale Trade Businesses	90	14.3
Electric Power Generation, Transmission	20	12.3
All Other Industries	2,790	252.8

Economic Impact Definitions

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Economic Impact of Long Term Care Facilities Wisconsin Congressional District 7

January, 2011

Long Term Care (LTC) facilities* support an estimated \$717.1 million (2.9%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
8,220 employees 2.3% of employment	10,920 employees 3.0% of employment	7

Labor Income

Direct	Total	Industry Rank
\$231.2 million 1.8% of labor income	\$317.2 million 2.5% of labor income	11

Economic Activity

Direct	Total	Industry Rank
\$432.0 million 1.7% of economic activity	\$717.1 million 2.9% of economic activity	23

Tax Revenue

State/Local	Federal	Total
\$29.4 million	\$51.7 million	\$81.2 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 7

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$432.0	\$109.3	\$175.8	\$717.1	2.9%
Labor Income (in millions of dollars)	\$231.2	\$31.1	\$54.9	\$317.2	2.5%
Employment (jobs)	8,220	970	1,730	10,920	3.0%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$29.4	\$51.7	\$81.2	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	8,220	\$432.0
Imputed Rental Activity for Owner-Occupied Dwellings	0	24.3
Insurance Carriers	60	16.0
Food Services and Drinking Places	320	15.0
Private Hospitals	110	13.4
Wholesale Trade Businesses	90	12.1
Real Estate Establishments	180	11.8
Offices of Physicians, Dentists, and Other Health Care Providers	80	11.2
Animal Slaughtering, Except Poultry	20	8.1
All Other Industries	1,840	173.2

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- **Labor Income** is the sum of employee compensation and proprietary income.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 8

January, 2011

Long Term Care (LTC) facilities* support an estimated \$811.5 million (2.7%) of the district's economic activity

Jobs

Direct	Total	Industry Rank
8,960 employees 2.1% of employment	12,020 employees 2.9% of employment	10

Labor Income

Direct	Total	Industry Rank
\$265.3 million 1.6% of labor income	\$372.6 million 2.2% of labor income	15

Economic Activity

Direct	Total	Industry Rank
\$482.8 million 1.6% of economic activity	\$811.5 million 2.7% of economic activity	27

Tax Revenue

State/Local	Federal	Total
\$35.0 million	\$60.6 million	\$95.6 million

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Sources: Economic impact analysis: American Health Care Association using Impact Analysis for Planning (IMPLAN) software and data, Minnesota IMPLAN Group, Inc., 2009 data.

Economic Impact of Long Term Care Facilities Wisconsin Congressional District 8

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total District Activity
Output (in millions of dollars)	\$482.8	\$133.4	\$195.3	\$811.5	2.7%
Labor Income (in millions of dollars)	\$265.3	\$42.3	\$64.9	\$372.6	2.2%
Employment (jobs)	8,960	1,170	1,880	12,020	2.9%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$35.0	\$60.6	\$95.6	

LTC facilities support other industries and sectors district-wide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	8,960	\$482.8
Imputed Rental Activity for Owner-Occupied Dwellings	0	26.4
Real Estate Establishments	260	21.3
Insurance Carriers	70	17.6
Wholesale Trade Businesses	100	16.9
Food Services and Drinking Places	340	16.5
Private Hospitals	110	14.7
Offices of Physicians, Dentists, and Other Health Care Providers	80	12.1
Electric Power Generation, Transmission	20	9.9
All Other Industries	2,080	193.3

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Economic Impact of Long Term Care Facilities United States

January, 2011

Long Term Care (LTC) facilities* support an estimated \$529.0 billion (3.7%) of the nation's economic activity

Jobs

Direct	Total	Industry Rank
3,121,960 employees 1.8% of employment	5,445,420 employees 3.2% of employment	10

Labor Income

Direct	Total	Industry Rank
\$102.5 billion 1.3% of labor income	\$205.2 billion 2.6% of labor income	16

Economic Activity

Direct	Total	Industry Rank
\$183.5 billion 1.3% of economic activity	\$529.0 billion 3.7% of economic activity	27

Tax Revenue

State/Local	Federal	Total
\$22.2 billion	\$38.6 billion	\$60.9 billion

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Economic Impact of Long Term Care Facilities United States

January, 2011

Estimated Impact	Direct	Indirect	Induced	Total	% of Total State Activity
Output (in millions of dollars)	\$183,462.2	\$112,450.2	\$233,043.6	\$528,956.1	3.7%
Labor Income (in millions of dollars)	\$102,502.5	\$32,550.4	\$70,143.9	\$205,196.8	2.6%
Employment (jobs)	3,121,960	704,970	1,618,480	5,445,420	3.2%
Estimated Impact		State/Local	Federal	Total	
Tax Revenue (in millions of dollars)		\$22,236.3	\$38,630.1	\$60,866.4	

LTC facilities support other industries and sectors statewide...

Industry/Sector	Estimated Impact	
	Employment (jobs)	Economic Activity (in millions \$)
Nursing and Residential Care Facilities	3,121,960	\$183,462.2
Real Estate Establishments	180,130	26,020.1
Imputed Rental Activity for Owner-Occupied Dwellings	0	17,402.8
Wholesale Trade Businesses	72,830	14,420.5
Insurance Carriers	37,630	12,055.7
Food Services and Drinking Places	179,520	10,430.9
Private Hospitals	61,710	8,488.3
Offices of Physicians, Dentists, and Other Health Care Providers	63,610	8,077.3
Petroleum Refineries	860	8,051.4
All Other Industries	1,727,170	240,546.9

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- **Indirect Effect** represents the impact (e.g., change in employment or revenues) caused by the iteration of industries purchasing from industries resulting from direct final demand changes.
- **Induced Effect** represents the impacts on all local industries caused by the expenditures of new household income generated by the direct and indirect effects of final demand changes.
- **Total Impact** is the sum of the direct, indirect and induced effects.
- **Labor Income** is the sum of employee compensation and proprietary income.