Skilled Nursing Care Centers (SNCC) in the U.S. i

15,655 centers  1.7 million beds

Location Breakdown ii

- 21% in major cities
- 20% in the outskirts of major cities
- 11% in smaller cities
- 14% in towns
- 15% in rural areas

Individuals Served iii,iv

- 3.9 million individuals for short-stay or post-acute rehabilitation and long term care
- 22% SHORT stays (less than 100 days)
- 78% LONG stays (100 days or more)
- 44% receive post-acute rehabilitative care

SNCCs by Occupancy v

<table>
<thead>
<tr>
<th>Daily Census</th>
<th>Centers</th>
<th>Average Occupancy</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>All</td>
<td>15,658</td>
<td>100%</td>
</tr>
<tr>
<td>0-30</td>
<td>1,265</td>
<td>8%</td>
</tr>
<tr>
<td>31-50</td>
<td>2,490</td>
<td>16%</td>
</tr>
<tr>
<td>51-100</td>
<td>6,900</td>
<td>44%</td>
</tr>
<tr>
<td>&gt;100</td>
<td>5,003</td>
<td>32%</td>
</tr>
</tbody>
</table>
Staff Facts & Figures

1.7 million total employed in the U.S. vi
1.2 million health care practitioners and health care support workers
387,000 ancillary staff
162,000 administrative staff

Staff Directly Employed by SNCCs vii

<table>
<thead>
<tr>
<th>Staff Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Physicians</td>
<td>5%</td>
</tr>
<tr>
<td>RNs</td>
<td>100%</td>
</tr>
<tr>
<td>Physical Therapists</td>
<td>77%</td>
</tr>
<tr>
<td>Occupational Therapists</td>
<td>75%</td>
</tr>
<tr>
<td>Speech Therapists</td>
<td>74%</td>
</tr>
</tbody>
</table>

Percentage of SNCCs that directly employ this staffing category.

NOTE: The data does not capture all staff that work in SNCCs. Many SNCCs outsource services such as therapy, so that these professionals are not directly employed by, but still provide care within, SNCCs.

Staff Work Hours viii

Each staff member works 33 hours per week, across all labor categories.

Total hours per resident/patient day
- 6.7 hours
- 3.8 hours giving direct care to residents/patients
- 0.4 hours performing administrative duties
- 2.5 hours performing other duties

Staff Demographics x

- 85% are female
- 63% are white/caucasian
- 14% speak a language other than English
- 48% have at least a college education
- 5% have a graduate degree
Who Pays for Care

- 57% paid by Medicaid
- 14% paid by Medicare
- 29% paid by private insurance plans, other payers, and private individuals

Who Operates SNCCs

- 70% operated by for-profit companies
- 24% operated by not for profit companies
- 6% operated by government agencies

The Profession’s Impact on the Economy

In 2013, nursing and residential care centers represented...

- $72 billion of the U.S. economy (0.4%)
- $62 billion of all salaries in the U.S. (0.7%)

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i Skilled Nursing Care Center (SNCC) is the same as Skilled Nursing Facility (SNF). SNCCs serve individuals who have increasingly complex medical conditions and extensive needs for care and support with activities of daily living. Count of SNCCs from May 2015 Nursing Home Compare, and bed count from June 2015 release of CASPER.

ii May 2015 Nursing Home Compare data mapped to the 6-category NCH Urban/Rural Classification Scheme.

iii MDS assessments in calendar year 2014 for all payers.

iv Stays identified using MDS assessments, where long stay is defined as a stay lasting $\geq$100 days.

v Number of individuals being served in a center based on the census count on the first day of the annual survey.

vi BLS Occupation Employment Statistics for May 2014. Healthcare practitioners and healthcare support workers include physicians, nurses, aides, assistants, psychologists, counselors, etc. (SOC occupation codes 29 and 31). Administrative workers include management, office, IT support, etc. (SOC occupation codes 11, 13, 15, 33, 41, 43, 51). Ancillary workers include food preparation, building and grounds cleaning and maintenance, personal care, transportation, education, etc. (SOC occupation codes 19, 21, 25, 27, 35, 37, 39, 47, 49, 53).

vii FY2013 Medicare SNF cost reports.

viii June 2015 CASPER, most recent survey for each SNCC.


xi FY2013 Medicare SNF cost reports.

xii June 2015 CASPER.

xiii AHCA analysis of 2013 BEA Gross Output data and BLS aggregate payroll data.